Expanding Your Portfolio with Covered California's Small Group (CCSB) and IFP Enrollment Opportunities

FOR COVERED CALIFORNIA CCSB and IFP PARTNERS

Presentation Published Date: June 3, 2025

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Agenda

Hour 1: CCSB Small Group Enrollment Basics

- 1. Key benefits and features of CCSB plans
- 2. Eligibility and application requirements for small businesses
- 3. Walkthrough of the CCSB enrollment portal

Hour 2: Individual and Family Plan Enrollment Basics

- 1. Overview of Individual and Family plan options
- 2. Eligibility criteria, including subsidies and tax credits
- 3. Application Walkthrough



Covered California for Small Business (CCSB)



CCSB Training Objectives

☐ Introduce foundational knowledge for enrollment of small business groups with CCSB.

□ Highlight key program features and benefits to enrolling groups with CCSB, group eligibility requirements, the application and enrollment process, and available broker resources.

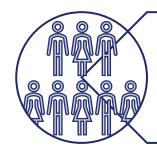
☐ Introduce MyCCSB enrollment portal



CCSB Membership



77,350 Members



9,130 Employer Groups



8.5 Average Group Size





Plan Options Available through CCSB

CCSB offers both HMO AND PPO options through Blue Shield of California, Kaiser Permanente, and Sharp Health Plan

| CARRIERS | PRODUCIS AVAILABLE |
|---------------------------|-----------------------------|
| Blue Shield of California | Access+ HMO, Trio HMO, PPO |
| Kaiser Permanente | HMO |
| Sharp Health Plan | Premier and Performance HMO |









Standard and Alternate Benefit Designs

- CCSB offers Standard
 Benefit Designs and
 alternate benefit designs in
 all four metallic tiers
- Alternate Benefit
 Designs include high deductible health plans
 compatible with HSAs.

| COVERED CALIFORNIA SMALL BUSINESS Covered California for Small Business | | | | | | | | | | |
|--|--|---|--|------------------------------|------------------------------|---|--|--|--|--|
| Gold (80%) | Blue Shield 350/25 PCP (PPO) Sharp 350/25 PCP (Performance HMO) | (OON) = Out of Network Blue Shield 350/25 PCP (OON) | Kaiser 250/35 PCP (HMO) Blue Shield 250/35 PCP (Trio HMO, Access +) Sharp 250/35 PCP (Premier HMO) | Kaiser 0/35 PCP Alt (HMO) | Kaiser 1000/40 Alt PCP (HMO) | Kaiser HDHP 1750/15% PCP ALT PCP (HMO) | | | | |
| Service Type | In-Network | Out-of-Network | In-Network | In-Network | In-Network | In-Network | | | | |
| Individual Deductible (if any) | Blue Shield: \$350 Sharp: \$350 | \$1,000 | Kaiser: \$250 Sharp: \$250 Blue Shield: \$250 | \$0 | \$1,000/\$250 Pharmacy | \$1,750 | | | | |
| Family Deductible (if any) | Blue Shield: \$700 Sharp: \$700 | \$2,000 | Kaiser: \$500 Sharp: \$500 Blue Shield: \$500 | \$0 | \$2,000/\$500 Pharmacy | \$3,500 | | | | |
| Preventive Care/Screening/ Immunization | Blue Shield: No Charge Sharp: No Charge | Not Covered | Kaiser: No Charge Sharp: No Charge Blue Shield: No Charge | No Charge | No Charge | No Charge | | | | |
| Primary Care Visit to treat an injury, illness or condition | Blue Shield: \$25 Sharp: \$25 | 50% Coinsurance after deductible | Kaiser: \$35 Sharp: \$35 Blue Shield: \$35 | \$36 | \$40 | 15% Coinsurance after deductible | | | | |
| Other Practitioner Office Visit | Blue Shield: \$25 Sharp: \$25 | 50% Coinsurance after deductible | Kaiser: \$35 Sharp: \$35 Blue Shield: \$35 | \$35 | \$40 | 15% Coinsurance after deductible | | | | |
| Specialist Visit | Blue Shield: \$50 Sharp: \$50 | 50% Coinsurance after deductible | Kaiser: \$55 Sharp: \$55 Blue Shield: \$55 | \$60 | \$60 | 15% Coinsurance after deductible | | | | |
| Prenatal Care and Preconception Visit | Blue Shield: No Charge Sharp: No Charge | 50% Coinsurance after deductible | Kaiser: No Charge Sharp: No Charge Blue Shield: No Charge | No Charge | No Charge | No Charge | | | | |
| Urgent Care | Blue Shield: \$25 Sharp: \$25 | 50% Coinsurance after deductible | Kaiser: \$35 Sharp: \$35 Blue Shield: \$35 | \$35 | \$40 | 15% Coinsurance after deductible | | | | |
| Laboratory Tests | Blue Shield: \$25 Sharp: \$25 | 50% Coinsurance after deductible | Kaiser: \$35 Sharp: \$35 Blue Shield: \$35 | \$30 | \$30 | 15% Coinsurance after deductible | | | | |
| X-Rays and Diagnostic Imaging | Blue Shield: \$65 Sharp: \$65 | 50% Coinsurance after deductible | Kaiser: \$55 Sharp: \$55 Blue Shield: \$55 | \$40 | \$60 | 15% Coinsurance after deductible | | | | |
| Emergency Room Facility Fee (waived if admitted) | Blue Shield: 20% Coinsurance after deductible Sharp: 20% Coinsurance after deductible | 20% Coinsurance after deductible | Kaiser: \$250 Copay after deductible Sharp: \$250 Copay after deductible Blue Shield: \$250 Copay after deductible | \$350 | \$350 | 15% Coinsurance after deductible | | | | |
| Emergency Room Physician Fee (waived if admitted) | Emergency Room Physician Fee (waived if admitted) Blue Shield: No Charge Sharp: No Charge | | Kaiser: No Charge Sharp: No Charge Blue Shield: No Charge | No Charge | No Charge | 15% Coinsurance after deductible | | | | |



Dental Insurance Plans

- CCSB offers DHMO and DPPO dental coverage options through Delta Dental.
- Dental insurance plans can be offered as an elective benefit that employers can choose to offer as part of their health insurance program.
- If an employer chooses to offer dental insurance to their employees, they must select a Dental Reference Plan and choose how much they want to contribute to their employee's dental premiums.





Key Benefits of CCSB

MULTI-CARRIER PORTFOLIO

Featuring Kaiser Permanente, Sharp Health Plan, Blue Shield of California

4-METAL TIER OFFERING

Groups can offer their employees choices from 1-tier, 2-tier, 3-tier or 4-metallic tiers

OUT-OF-STATE COVERAGE

Remote employees can access Blue Shield BlueCard

FEDERAL TAX CREDIT

Lower the cost of coverage for qualifying small businesses

ADMINISTRATION

Simple to understand quote, consolidated applications and **ONE SINGLE BILL**.

No Admin Fees, No Billing Fees, No Late Fees.

No Recertification!

RELAXED PARTICIPATION

70% of eligible employees enrolled with CCSB or alternate creditable coverage



Exclusive Employer Tax Credits

CCSB is the only place where qualified small businesses are able to use federal tax credits to help pay for the cost of providing health coverage to employees.

- Small Businesses could be eligible for up to 50% of premium expenses, 35% for Non-Profits
- Companies with less than 25 full-time equivalent employees (FTEs)
- Average wage less than \$65,000 to qualify
- Does not include owner, partner, shareholder, family or in-laws
- The credit is only available for two consecutive years beginning with the first year you claim the credit

Collateral & calculator available online:

https://www.coveredca.com/forsmallbusiness/taxcredit/





Small Group Eligibility and Underwriting Guidelines



Group Eligibility Requirements

- Groups must have at least one but no more than 100 full-time-equivalent employees and meet certain contribution and participation requirements.
- They must have at least one employee who receives a W-2.
- The majority of eligible employees are employed in California.
- Employers must offer CCSB coverage to all eligible employees.
- 70% of employees need to be covered by credible coverage including either CCSB or alternate valid coverage with submission of waivers.
- Employer must contribute a minimum of 50% towards the lowest cost employee only plan.



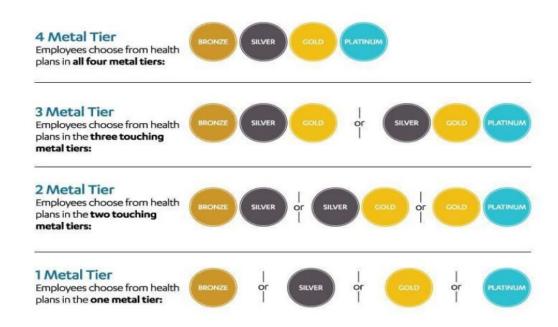
Defining and Calculating Full-Time Equivalent Employees

- An FTE employee is not an actual employee, but a calculation involving all part-time and full-time employees who worked during the preceding calendar year.
- If the final figure exceeds 100, then the employer is a large employer under California law and not eligible for CCSB.
- Employees who are not eligible for coverage include those employees who work less than 20 hours per week, receive a Form 1099 or are seasonal or temporary employees.
- You can find an FTE calculator within the CCSB website that helps in determining FTE count.



Employer Reference Plan and Metal Tier Selection

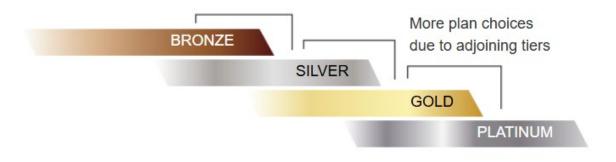
- The reference plan the employer chooses determines the amount they will contribute towards employee premiums.
- This plan is selected when the employer enrolls with CCSB and can be changed only during their annual renewal period.
- Employers can elect to offer plans in one metal tier all the way up to four adjoining tiers.
- Employees then have the option to select any plan within those coverage levels





Overview of Employer Required Premium Contribution

- Employers must contribute at least 50% of the lowest cost employee-only plan in their selected metal tier (Bronze, Silver, Gold, Platinum) for eligible employees' premiums.
- They also can opt to contribute towards dependents premiums as well with no minimum contribution requirement.
- Employees' premium contribution and out-of-pocket costs will depend on the reference plan, selected metal tiers and the plan(s) the employee selects.





New Group Quoting and Enrollment



Enrollment Periods

- CCSB new group enrollment is yearround
- There is also a Special Enrollment period each year between November 15th and December 15th where groups can apply with modified eligibility requirements
- During this period groups can apply without the requirement for 70% participation as well as the 50% minimum employer contribution requirement





Resources for New Group Quoting

CCSB's dedicated sales team is available to support you with new group quote proposals. You can contact them directly over the phone or complete our Quote Template form available on CCSB's broker webpage. To prepare a quote we will need group census information.

| First Name | Last Name | Date of Birth* | Age* | Employee Medical Status (See Reference & Examples Below)** | Home Zip Code** | Gender (M,F) | GROUP INFORMATION | |
|---------------|--------------|-------------------|------|--|-----------------------|-----------------|------------------------------|--|
| | | | | Click HERE to get started | * | | Company Name: | |
| | | | | | | | Address: | |
| | | | | | | | Zip: | |
| | | | | | | | Contact Name: | |
| | | | | | | | Title: | |
| | | | | | | | Phone: | |
| | | | | | | | Email: | |
| | | | | | | | Effective Date: | |
| | | | | | | | # of Eligible Employees: | |
| | | | | | | | Current Carrier: | |
| | | | | | | | Current Renewal Date: | |
| | | | | | | | Contribution: | |
| | | | | | | | | |
| | | | | | | | AGENT INFORMATION (optional) | |
| | | | | | | | Name: | |
| | | | | | | | Agency Name: | |
| | | | | | | | Email: | |
| | | | | | | | Phone: | |
| | | | | | | | Lic#: | |

| Training and Certification | |
|-----------------------------|----------|
| Agreements and Compensation | |
| Code of Conduct | |
| Learn About CCSB | |
| Contact Us | |
| CCSB Website | 7 |
| MyCCSB Login | ± |
| | |
| Resources | |
| Quote Template | ₹ |
| CCSB Toolkit | ₹ |



General Agency Partner Support

CCSB partners with seven General Agencies throughout the state who are available to assist you with new group quoting, application submission, and ongoing support for your enrolled groups.

















Enrollment Process



2025 New Business Submission Deadlines

| | DATE | WITH SUBMISSION ACKNOWLEDGMENT FORM |
|-----------|------------|-------------------------------------|
| JANUARY | 12/27/2024 | 01/07/2025 |
| FEBRUARY | 01/27/2025 | 02/07/2025 |
| MARCH | 02/24/2025 | 03/07/2025 |
| APRIL | 03/27/2025 | 04/07/2025 |
| MAY | 04/26/2025 | 05/07/2025 |
| JUNE | 05/27/2025 | 06/07/2025 |
| JULY | 06/26/2025 | 07/07/2025 |
| AUGUST | 07/27/2025 | 08/07/2025 |
| SEPTEMBER | 08/27/2025 | 09/07/2025 |
| OCTOBER | 09/26/2025 | 10/07/2025 |
| NOVEMBER | 10/27/2025 | 11/07/2025 |
| DECEMBER | 11/26/2025 | 12/07/2025 |



Required New Group Documentation

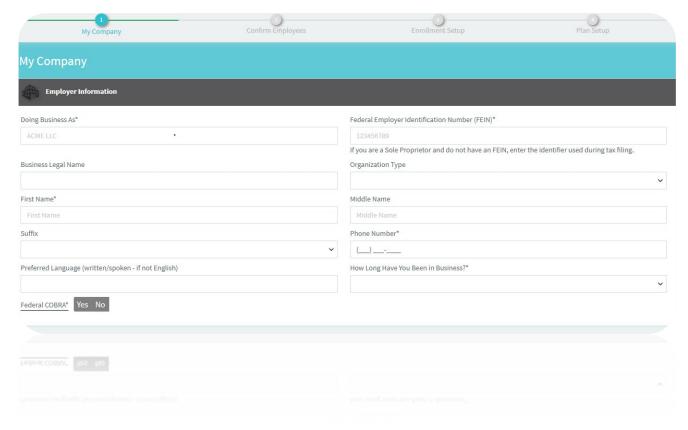
- Their employer name, as reported to the California Employment Development Department.
- Their federal Employer Identification Number (FEIN) and state Employer Identification Number (SEIN).
- A copy of their local business license.
- A DE-9C reconciled by the employer or payroll records .

- The total number of full-time employees.
- The total number of part-time employees working 20 to 29 hours per week (if offering part-time employees coverage).
- Their employee roster, including addresses, hire dates, dates of birth and Social Security numbers or tax identification numbers.
- Dependent information (if offering dependents coverage), including the dependents' dates of birth to determine their age.



Application submission via the MyCCSB portal or via paper application







Binder and monthly premium payments

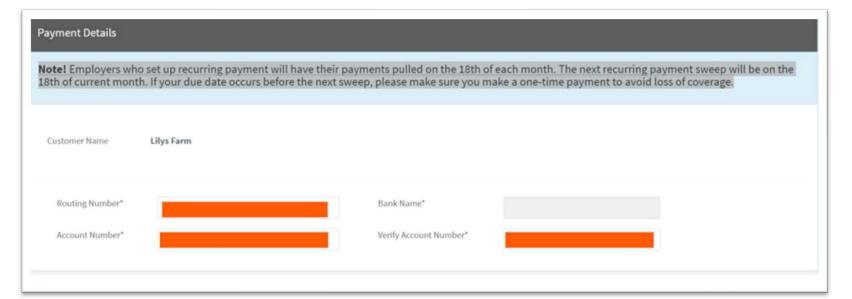
BINDER PAYMENT

 Upon submission and approval of the employer and employee applications CCSB will generate a single initial invoice with aggregated premium for all health and dental premiums. CCSB must receive the full payment by the due date indicated on the initial invoice before coverage can be effectuated.

RECURRING PAYMENTS

• Recurring monthly ACH payments can be setup via the MyCCSB portal and will pull funds on the 18th

of the month.





Annual Renewals



Annual Group Renewal

- CCSB sends groups written notice of their plan renewal and annual election period 60 days prior to the end of their plan year.
- During this time employers can explore renewal options and make changes to their reference plan and contribution.
- Employees then have a least 20 days to review plan options and make changes for the upcoming plan year.
- CCSB also sends employers monthly email communications beginning six months out from their renewal date to provide useful information for utilization of benefits and specific renewal guidance as they near closer to their annual renewal month.



Open Enrollment Begins in 30 Days!

Your group's Open Enrollment is quickly approaching. This is the perfect time for employees to review and adjust their health plans for the next year, without needing a qualifying event. Whether you're currently going through the process or about to start, Covered California for Small Business is here to support you!

How to Prepare for Open Enrollment

Discuss the plan options with your employees using the information in your Covered California for Small Business renewal packet. Employers should use multiple communication methods to meet the varied preferences of your employees. For example, while some may prefer information via email or in print, others might benefit more from face-to-face meetings.



Federal and Cal-COBRA Administration

| COVERAGE TYPE | WHO QUALIFIES? | WHO ADMINISTERS? |
|------------------|--|--|
| Federal COBRA | Employers with 20 or more eligible employees | Employer or an employer hired Third Party Administrator (TPA) |
| Cal-COBRA | Employers with 2-19 eligible employees | CCSB |

Under **federal COBRA**, the employer must provide qualified beneficiaries with certain notices explaining their COBRA rights, how to elect COBRA, and when it can be terminated in a timely manner when they experience a loss of health coverage.

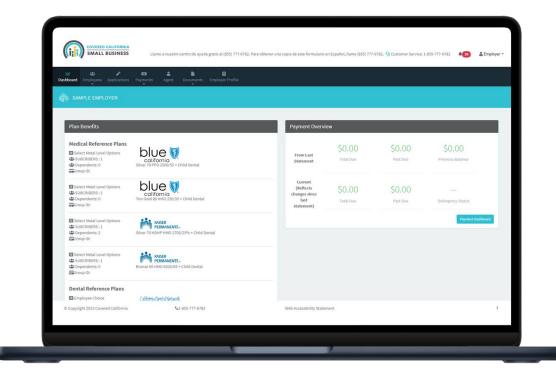
For Cal-COBRA (2 to 19 employees), the employer must notify CCSB of any employees or dependents who experience a qualifying event. CCSB will send eligibility notifications to terminated employees on the employer's behalf. Former Employees or eligible dependents must notify CCSB of their CAL-COBRA elections



MyCCSB Portal

MANAGE YOUR POLICY AND EMPLOYEES ONLINE

- Easy self-serve employee Adds, Terms and Changes
 - Up to 30 days retroactively!
- Invite new hires to enroll online and compare options
- One-time and Auto-Pay Feature for Employers
- Real-time Account Balances
- View previous invoices, payments, letters and notices
- View all employer details such as reference plan, contribution,
 COBRA status, addresses and contact information
- Ability to have a secondary account login for employers
- Cal-COBRA packets available electronically and mailed
- Employee Census export tool
- Enhanced Renewal process online



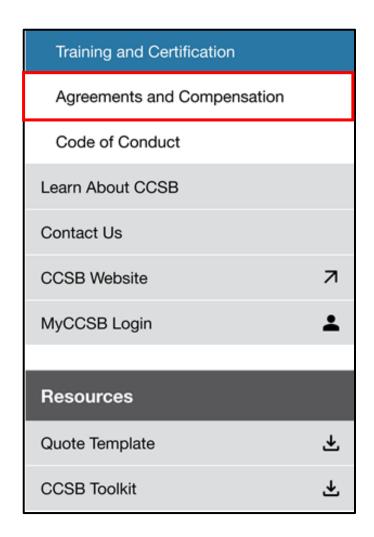


MyCCSB Portal Demo



Becoming Certified to Sell CCSB

- Covered California has agency contracts for the sale of both Individual and Family Plan coverage, CCSB, or both.
- It is vital for agencies that wish to sell both lines of business to confirm that they are contracted appropriately.
- To begin your transition to a dual IFP/CCSB Certified Agency, Agency Managers can contact <u>agentcontracts@covered.ca.gov</u> to submit your request for a new dual agency contract.
- You can find and review all contact terms and certification details on the CCSB website.





Agent Bonus Program

CCSB PAYS STANDARD 5% SMALL GROUP COMMISSION ON ALL SALES AS WELL AS ANNUAL BROKER BONUS PROGRAMS!





Contact Us - We're here to help!

CCSB Sales

(844) 332-8384

www.CoveredCA.com/ForSmallBusiness

CCSB Agent Service Center

(855) 777-6782 (Option 1 for English or 2 for Spanish > then 1 for Agents > then 2 for the Call Center)

Agents@Covered.CA.gov

Case Submission & Eligibility

CCSBeligibility@Covered.CA.gov

Quotes

SmallBusiness@Covered.CA.gov



Questions?



Individual and Family Plan Options































- 12 Health Carriers
- All Californians will have a choice of 2 or more carriers.
- 92% Californians will have a choice of 3 or more carriers
- 85% Californians will have a choice of 4 or more carriers

Individual Market Health Carriers

2025 Plan year participation

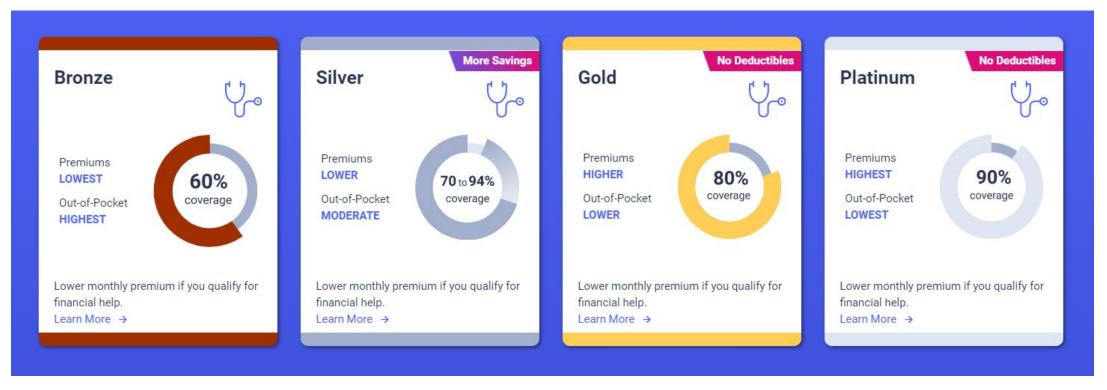


| QI | HP Issuer | Pricing Region | | | | | | | | | | | | | | | | |
|-----------------|---------------|---|-------------|-----------------|-------|-------------|-----|------|------------|-----|---------------|-------------|-----------------|-----------------|-------|--------------------|---------------------|-------------|
| Aetna | | 3, 5, 6 & 11 | Full Region | | | | | | | | | | | | | | | |
| Anthe | em | HMO - 11, 15, 16, 17, 18, 19 | _ | | _ | | | | | | | | | | | | | |
| | | EPO - 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 13, 14 | O | Part | ial F | Regi | ion | | | | | | | | | | | |
| Blue S | Shield | HMO - all regions except 13 | | | | | | | | | | | | | | | | |
| ССНР | | PPO - all regions 4 & 8 | | | | | | | | | | | | | | | | |
| | | HMO - 13, 14, 15, 16, 17, 18, 19 | | | | | | | | | | | | | | | | 20 |
| Health | nNet | PPO - 3, 15, 16, 17, 18, 19 | | AETNA ANTHEM | | | | | | | | | | | | | H | |
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| | | imeda County | • | | • | • | | | | | | • | | | | | | |
| | | nta Clara County | | | • | | | | | | | 0 | | | | | | |
| | | n Mateo County | | | • | | | | | | | | | | | | | |
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2025 Health Plan Offerings



Health Plan Coverage Level: Metal Tiers



- A plan with a lower premium results in a larger copayment with higher deductibles and maximum out-of-pocket expense.
- Minimum coverage plans are also available to people who meet certain requirements, although these plans are not eligible for financial help.



Enhanced Silver Plan Benefits For Plan Year 2025 (Cost Sharing Reductions, Silver 73, 87, 94)

No Deductibles:

• This means that your plan does not require you to pay an amount out of pocket before your plan starts to pay its share, making healthcare more accessible.

Reduced Copayments and Coinsurance:

• Each visit to a healthcare provider or prescription pickup could cost you less, lowering the barrier to seeking necessary medical care.

Increased Out-of-Pocket Maximum Protection:

 With a lower out-of-pocket maximum, you're protected against high medical costs within a year. Once you reach this cap, your plan pays 100% of covered services.

Broader Accessibility to Services:

• With reduced costs, more services and treatments become financially accessible, potentially leading to better overall health and preventive care among enrollees.

Enhanced Financial Security:

 Lower healthcare costs can provide more financial stability for families and individuals, reducing the risk of medical debt.



2025 Family Patient-Centered Benefit Designs and Medical Cost Shares

Benefits in blue are NOT subject to a deductible.

Benefits in blue with a white corner are subject to a deductible after the first three visits.

Drug prices are for a 30day supply.

- *Copay is for any combination of services (specialist) for the first three visits. After three visits, future visits will be at full cost until the medical deductible is met.
- **Price is after pharmacy deductible amount is met.
- ***See plan evidence of coverage for imaging cost share.



| | Coverage Category | Minimum Coverage | Bronze | Silver | Silver 73 CA Enhanced CSR | Silver 87 CA Enhanced CSR | Silver 94 CA Enhanced CSR | Gold | Platinum |
|---|---|--|---|---|---------------------------------------|--|---------------------------------------|---------------------------------------|--------------------------------------|
| | Percent of cost coverage | Covers 0% until out-of-pocket maximum is met | Covers 60% average annual cost | Covers 70% average annual cost | Covers 73% average annual cost | Covers 87% average annual cost | Covers 94% average annual cost | Covers 80% average annual cost | Covers 90% average annual cost |
| | Cost-sharing Reduction Single Income Range | N/A | N/A | N/A | >\$30,120 (Above 200% FPL) | \$22,591 to \$30,120 (>150% to ≤200% FPL) | up to \$22,590 (100% to ≤150% FPL) | N/A | N/A |
| | Free Preventive Care Visit | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| | Primary Care Visit preventive visi full cost per instance unti out-of-pocke | After first 3 non- preventive visits, full cost per | \$60 | \$50 | \$35 | \$15 | \$5 | \$35 | \$15 |
| | | instance until out-of-pocket maximum is met | \$60 | \$50 | \$35 | \$15 | \$5 | \$35 | \$15 |
| | Specialist Visit | nergency Room Facility Full cost per service until out-of-pocket maximum is met | \$95* | \$90 | \$85 | \$25 | \$8 | \$65 | \$30 |
| | Emergency Room Facility | | 40% after deductible is met | \$400 | \$350 | \$150 | \$50 | \$330 | \$150 |
| | Laboratory Tests | | \$40 | \$50 | \$50 | \$20 | \$8 | \$40 | \$15 |
| | X-Rays and Diagnostics | | 40% after deductible is met | \$95 | \$95 | \$40 | \$8 | \$75 | \$30 |
| | Imaging | | | \$325 | \$325 | \$100 | \$50 | \$75 copay or 25% coinsurance*** | \$75 copay or 10% coinsurance*** |
| | Tier 1 (Generic Drugs) | | \$19 | \$18 | \$15 | \$5 | \$3 | \$15 | \$7 |
| | Tier 2 (Preferred Drugs) | Full cost per script until | 40% up to | \$60** | \$55 | \$25 | \$10 | \$60 | \$16 |
| | Tier 3 (Non-preferred Drugs) | out-of-pocket maximum is met | \$500 per script after drug deductible is met | \$90** | \$85 | \$45 | \$15 | \$85 | \$25 |
| | Tier 4 (Specialty Drugs) | Tier 4 (Specialty Drugs) | | 20% up to \$250** per script | 20% up to \$250 per script | 15% up to \$150 per script | 10% up to \$150 per script | 20% up to \$250 per script | 10% up to \$250 per script |
| | Medical Deductible - The amount you pay before the plan pays | N/A | Individual: \$5,800 Family: \$11,600 | Individual: \$5,400 Family: \$10,800 | N/A | N/A | N/A | N/A | N/A |
| | Pharmacy Deductible - The amount you pay before the plan pays | N/A | Individual: \$450 Family: \$900 | Individual: \$50 Family: \$100 | N/A | N/A | N/A | N/A | N/A |
| | Annual Out-of-Pocket Maximum | \$9,200 individual \$18,400 family | \$8,850 individual \$17,700 family | \$8,700 individual \$17,400 family | \$6,100 individual \$12,200 family | \$3,000 individual \$6,000 family | \$1,150 individual \$2,300 family | \$8,700 individual \$17,400 family | \$4,500 individual \$9,000 family |
| ifornia's Small Group (CCSB) and IFP Enrollment Opportunities June 2025 Outreach and Sales Division 2025 Patient-Centered Benefit Design Ta | | | | gn Table 39 | | | | | |

2025 Dental Coverage



DENTAL COVERAGE TYPES:

- All health plans include dental care for children at no extra cost.
- For adults, a dental plan can be added to your health plan purchase.

https://www.coveredca.com/dental/family/

Included



Children's Dental

Children's preventive dental benefits are automatically included in the health plans we offer. There is no monthly cost for these plans. Depending on your health plan, you'll have access to different networks of dentists. All preventative and diagnostic services are offered at no cost, while you'll pay part of the cost for other services.

Additional Cost



Family Dental

Adults can add dental coverage once they've selected a health plan. Single adults and families can enroll in a family dental plan. Children's dental benefits are already included in our health plans, but you can enroll them in a family dental plan (all children would need to be enrolled in that plan).



2025 Children's Embedded Dental Plans by their Health Plan

| Health Plan | Embedded Dental |
|---|--|
| Aetna CVS Health | Liberty Dental DHMO |
| Anthem Blue Cross of California EPO Anthem Blue Cross of California HMO | Anthem Dental Plan DPPO Anthem Dental Plan DHMO |
| Blue Shield of California HMO Blue Shield of California PPO | Dental Benefit Providers DHMO Dental Benefit Providers DPPO |
| Balance by CCHP | Delta Dental of California DHMO |
| Health Net HMO Health Net PPO | Dental Benefit Providers DHMO Dental Benefit Providers DPPO |
| Inland Empire Health Plan | Liberty Dental DHMO |
| Kaiser Permanente | Delta Dental of California DHMO |
| L.A. Care Health Plan | Liberty Dental DHMO |
| Molina Healthcare | California Dental Network DHMO |
| Sharp Health Plan | Delta Dental of California DHMO |
| Valley Health Plan | Liberty Dental DHMO |
| Western Health Advantage | Delta Dental of California DHMO |



| QDP Issuer | Pricing Region | |
|-------------------|--|---------|
| Anthem | DHMO - 4, 5, 6, 15, 16, 17, 18, 19 DPPO - all regions | COVERED |
| Blue Shield | DHMO - all except Region 1 DPPO - all | CALIFOR |
| CA Dental Network | all except Region 1 | |
| Delta Dental | DHMO - all DPPO - all | |
| Humana | DPPO - all | |









Humana



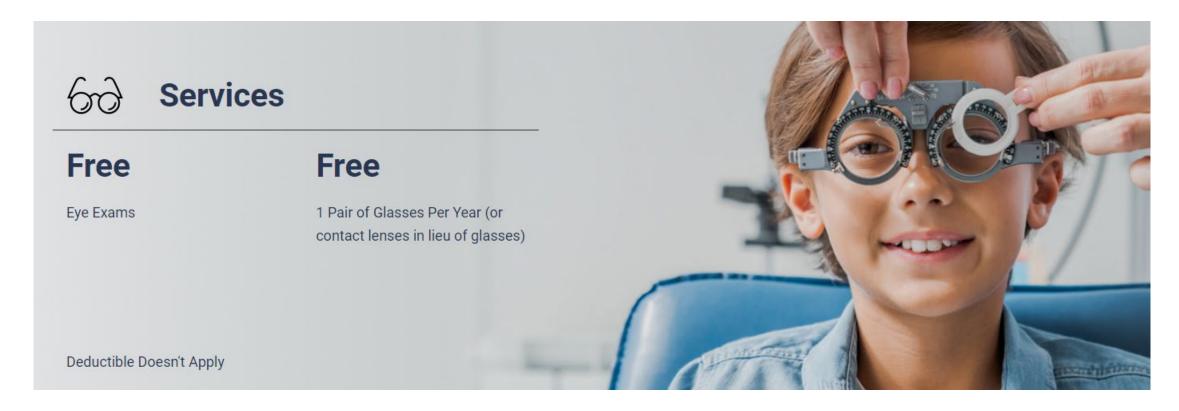
2025 Family Dental Plan Offerings



Vision Coverage for Children



Children under age 19 get free vision care included with their Covered California health plan.





Vision Coverage For Adults



We've selected three vision insurance companies to offer vision care to our customers. **Adults** can enroll **directly** through these companies. All offer excellent benefits.







Adult Vision | Covered California™



Eligibility Criteria

Covered California Eligibility Rules



- Be a California resident or a person who intends to reside in California,
- Be a citizen or national of the US, or a
 person lawfully present in the US, though
 some immigrants may be eligible for
 restricted scope or full scope Medi-Cal.
- Not be incarcerated.



Financial Assistance Eligibility Factors

Factors that determine eligibility for financial assistance and the amount:



- Household income,
- Household size,
- Age of household members, and
- Location of the household (which determines the pricing region)
- Not enrolled in Minimum Essential Coverage (MEC) or have MEC made available to them

Members who received financial assistance from the federal premium tax credit in advance must file their federal taxes to reconcile the advanced premium tax credit amount with the IRS

Minimum Essential Coverage (MEC)

Coverage that under the regulations of the Affordable Care Act for individuals provides affordable minimum coverage and provides minimum value to its full-time employees (and their dependents). Minimum essential coverage designated by statute or regulations includes the following:

- Employer-sponsored coverage (including Consolidated Omnibus Budget Reconciliation Act (COBRA) coverage and retiree coverage)
- Coverage purchased in the individual market, including a qualified health plan offered by the Health Insurance Marketplace (such as Covered California)
- Medicare Part A coverage and Medicare Advantage (MA) plans
- Most Medicaid coverage
- Certain types of veterans' health coverage administered by the Veterans Administration
- TRICARE

- Children's Health Insurance Program (CHIP) coverage
- Coverage provided to Peace Corps volunteers
- Coverage under the Non-appropriated Fund Health Benefit Program
- Refugee Medical Assistance supported by the Administration for Children and Families
- Self-funded health coverage offered to students by universities for plan or policy years that begin on or before Dec. 31, 2014 (for later plan or policy years, sponsors of these programs may apply to HHS to be recognized as minimum essential coverage)



Enrolling During the Special Enrollment Period



Consumers will need a **Qualifying Life Event (QLE)** to enroll in a plan.

- Most special-enrollment periods last 60 days from the date of the major life change.
- For most qualifying life events, your coverage will start on the first day of the following month after you select a plan.

MORE INFORMATION CAN BE FOUND HERE - MAJOR LIFE CHANGES



Special Enrollment Period

QUALIFYING LIFE EVENTS

- Year-round health insurance outside the open enrollment period.
- Must have experienced certain life changes (Qualifying Life Event).
- Qualifying Life Event date
 for Paid Penalty for Not
 Having Health Coverage is
 the date the penalty
 payment is made.

| Lost Job or Income | Lost Health Insurance | | |
|---|---|--|--|
| Turned 26 Years Old | Moved to or Within California | | |
| Married or Entered a Domestic Partnership | A Child is Born, Adopted or Received into Foster Care | | |
| Change of Household Size | Domestic Abuse or Spousal Abandonment | | |
| County under State of Emergency | Returned from Active Military Service | | |
| Released from Jail or Prison | Gained Citizenship or Lawful Presence | | |
| Current Enrollees Who Experience a Life Event | Paid Penalty for Not Having Health Coverage | | |



Financial Help from Covered California

ADVANCED PREMIUM TAX CREDITS (APTC)

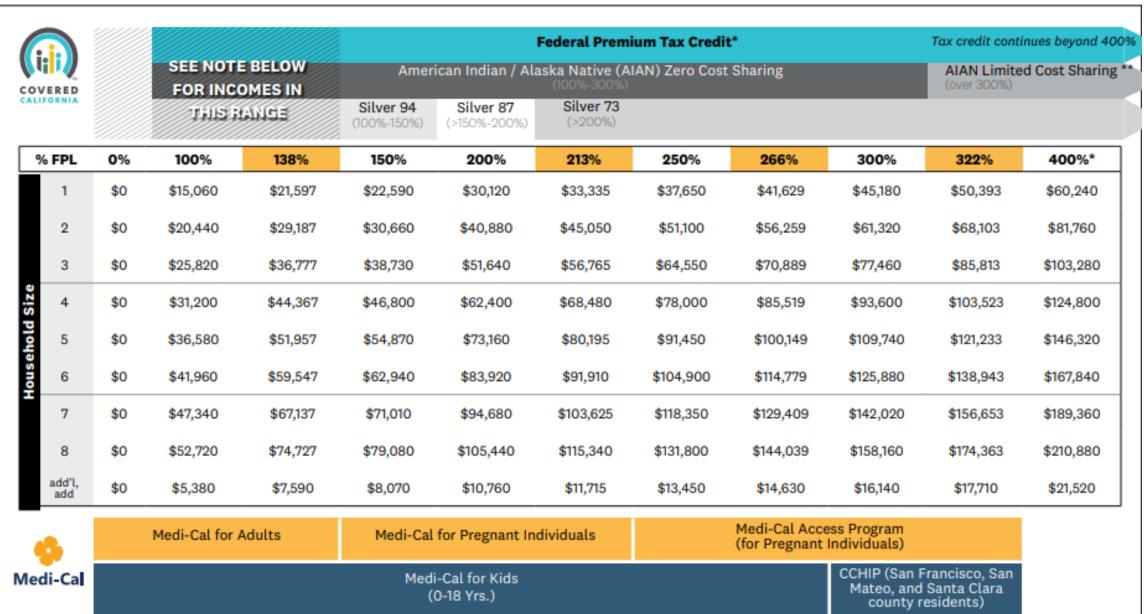
- Purpose: Helps lower monthly health insurance premiums.
- Eligibility: Based on household income and family size.
- How It Works:
 - Subsidies applied directly to monthly premiums for a Covered California plan.
 - Available for all metal tiers of coverage (Bronze, Silver, Gold, Platinum).
- Flexibility: Allows households to choose a plan that fits their budget with reduced premiums.

COST SHARING REDUCTIONS (CSR)

- Purpose: Reduces out-of-pocket costs like deductibles, copayments, and coinsurance.
- Eligibility:
 - Must have a household income between 100%–250% of the federal poverty level.
 - Must enroll in a Silver-tier plan to access CSR benefits.
- How It Works:
 - Increases the value of the Silver plan, effectively lowering costs for care.
 - Makes healthcare services more affordable when using the plan.



Program Eligibility by Federal Poverty Level for 2025





Advanced Premium Tax Credit (APTC):

3 MAJOR COMPONENTS FOR THE CALCULATION

INCOME & FPL

George:

40 years old, resides in Sacramento earns \$30,120/year =

200% FPL

REQUIRED CONTRIBUTION % & AMOUNT



Expected to contribute:

2% of his annual income* = \$602 annually or \$50 per month before the \$1 California premium credit.

SECOND-LOWEST SILVER PREMIUM



Sacramento Region:\$601
per month -

APTC is the difference

between the benchmark

plan and his required contribution = \$550,

plus the \$1* California premium credit.

= APTC MONTHLY AMOUNT

Benchmark Plan George's required contribution

- \$50

\$601

APTC Amount

= \$551

CA Premium Credit

+ \$1*

Total Credit Amount for George to use

= \$552

George has the choice to select a higher-priced plan, but he will still only get \$552 to help cover the costs of those more expensive plans. Should George choose for a less expensive plan, the APTC used cannot exceed the amount of the premium's cost.

*All Covered California members receive a monthly \$1, California Premium Credit, which is funded by the state's general budget.



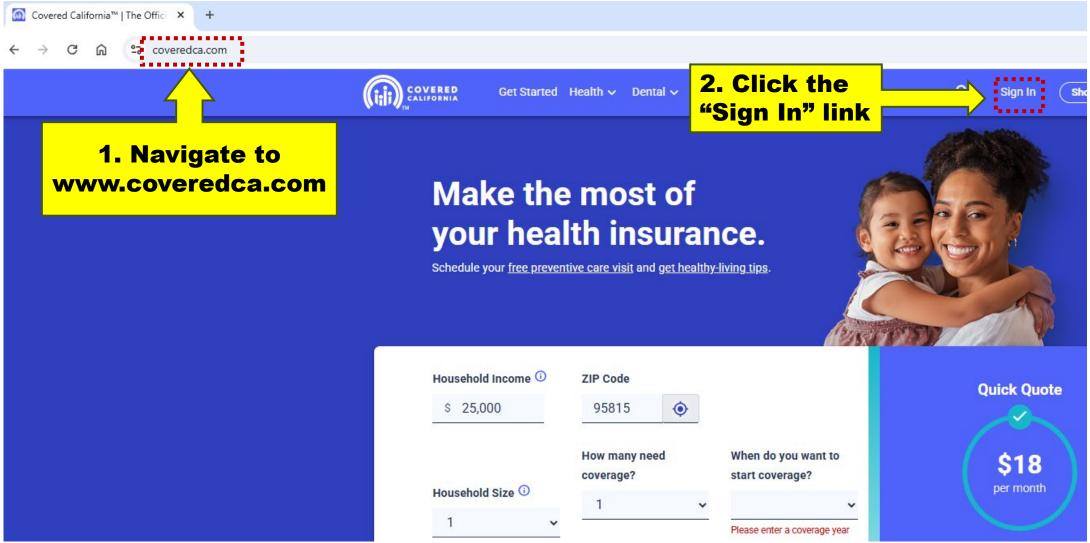
Application Walkthrough

TOOLKIT RESOURCE:

Single Streamlined Application for Enrollers Quick Guide

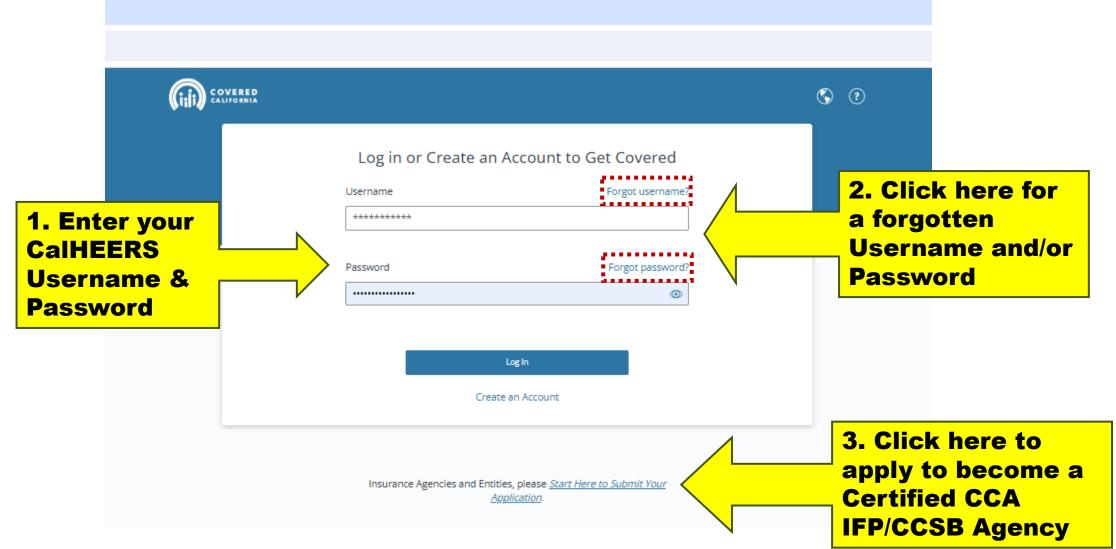


Accessing the Enroller Portal





Accessing the Enroller Portal





Multi Factor Authentication (MFA)

What is it?

Multi Factor Authentication is a requirement of Minimum Acceptable Risk Standards for Exchanges (MARS-E) standards.

Who does it affect?

Everyone!

- Enroller User Roles
- Covered California Staff
- Consumers COMING SOON!

Verification
Method:
Email Address &
Phone Number

Verification Method

Choose how you want Covered California to verify your identity. Please select a verification option.

What should I choose?

Send a One Time Passcode to my email address:

@covered.ca.gov

Continue



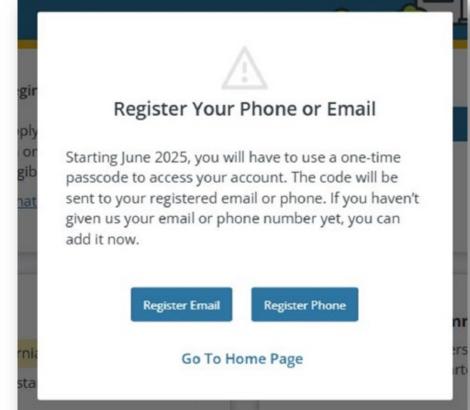
Enhanced Security with One-Time Passcode (OTP)

Security Questions Removed:

- February 2025 Removed for Enrollers
- June 2025 Removed for your Consumers

Registration Requirement: ALL users must register at an email address or a cell phone number for account verification, enhancing security measures.

Consumer Home Page Notification: A Banner Notification and pop-up will display for users that have <u>NOT</u> registered a cell phone or email.



Action Required: Users previously relying on security questions are now required to register an Email or Cell Phone Number for enhanced account security.

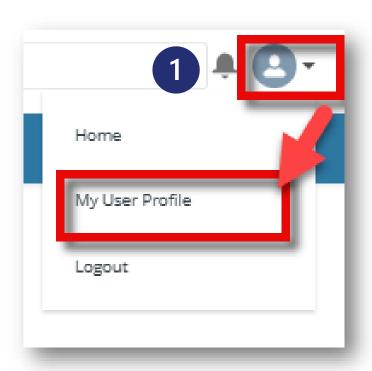


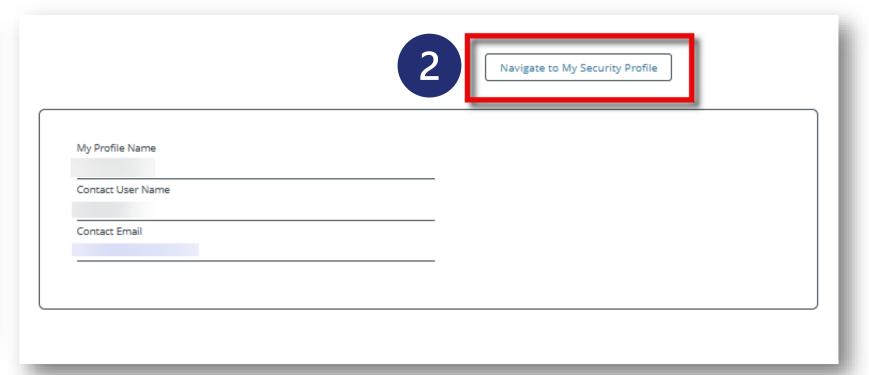
Setting Up or Editing your MFA

My User Profile

2

Navigate to My Security Profile







Setting Up or Editing your MFA

Register Your Account 3 (?) **Register Your Account** Set up one of the following verification methods to register your account before you start your application. If you forget your username, password, or need to view your tax forms, you must register your email address or cell phone number to access your account. Email Remove | Edit **Email** Cell Phone Number Standard text message rate applies. Remove | Edit **Cell Phone Number** Remove Edit Save & Continue

Start a New Application from the Enroller Portal



Q Search...

1 **(3**)

Home

Agency ~

My Team ✓

My Profile

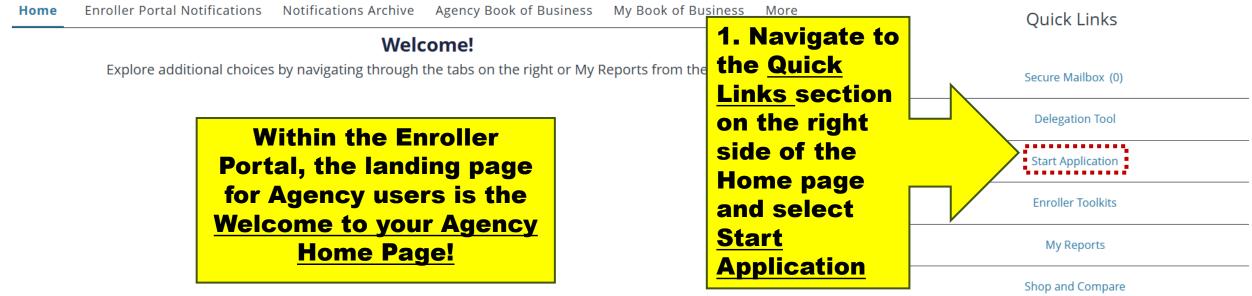
My Delegations ✓

Resources ~

Help ~

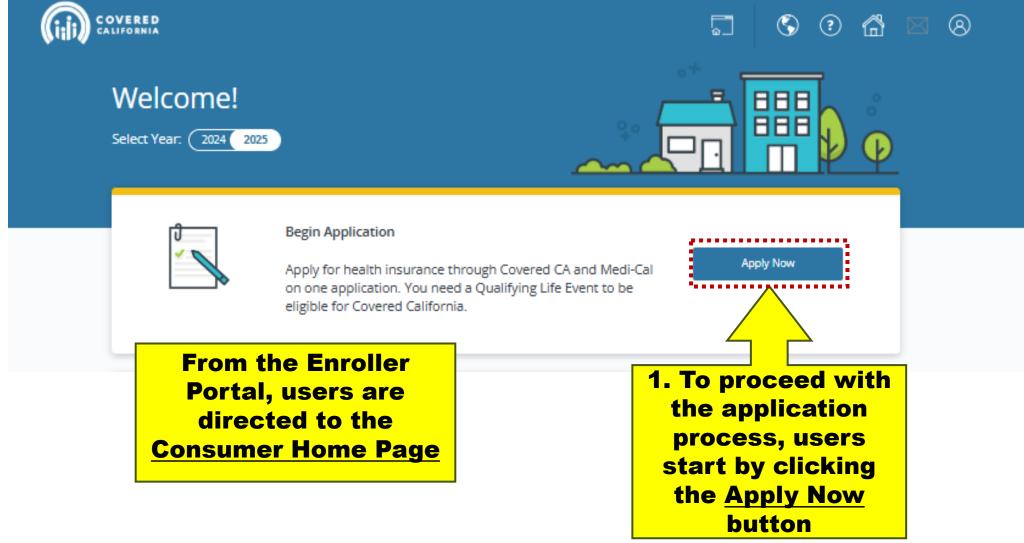
Welcome to your Agency Home Page!

Manage your Book of Business, assist your consumers, and more.

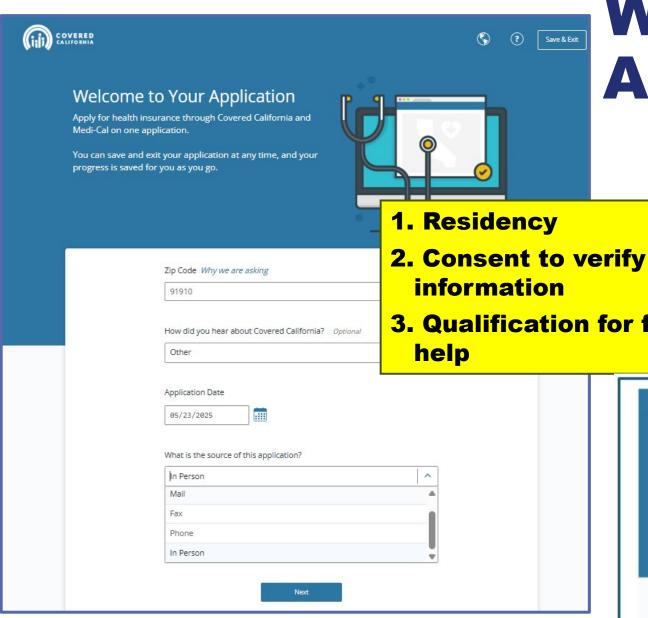




The Consumer Home Page







Welcome to Your Application Page

Verification of Your Information

We check other agencies' records to verify your information to see if you and other people on this application qualify for health insurance.

We only use your information for health care purposes.

| financial | Do you all | ow us to verify your in | nformation? Yes, I agree |
|-----------|---------------------------|--|-----------------------------|
| | FF | 0 | |
| fro | m free or low- | ee if you can benefit cost health care? rdable health care. See if you qualify ir programs. | |
| 4 | ŷ | s | |
| care | ffordable health options. | I do not want help paying for my health care. | |

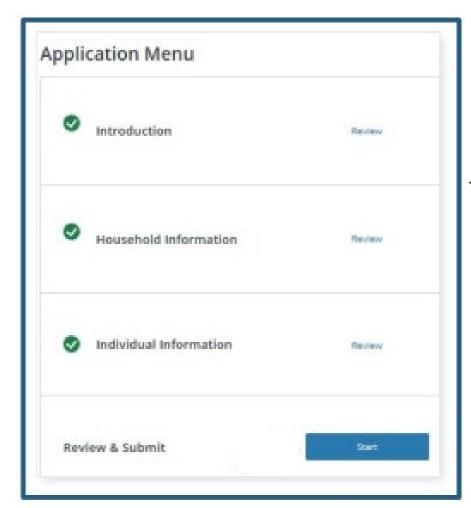


Application Types





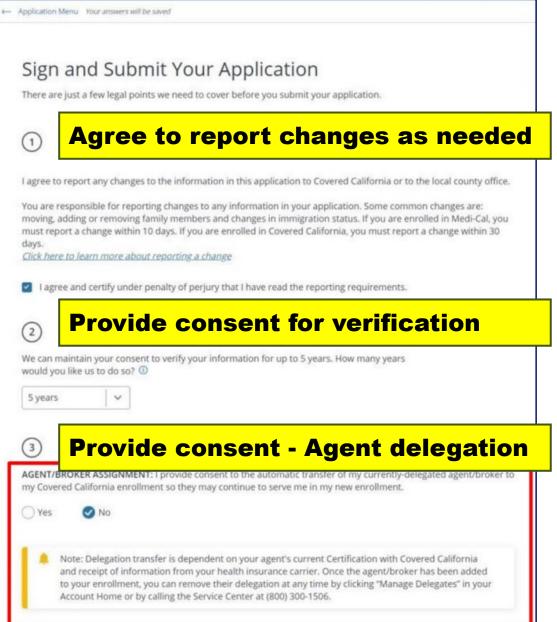
Application Sections



- Introduction 🗹
- Household Information
 - Household Members
 - Basic Information
 - Tax, Income Information
- Individual Information
 - Current Healthcare Enrollment
 - Social Security Number
 - Citizenship, Lawful Presence

- Review for Accuracy and Submit





Sign and Submit the Application

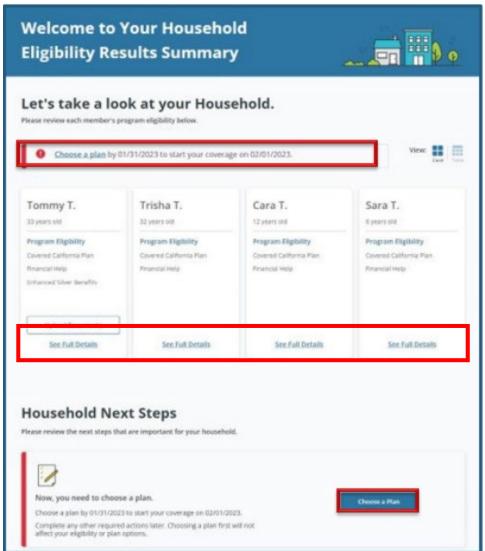
| Full legal teri | ns and conditions |
|--|--|
| u h | |
| managed care premiums, for nursing facility services, hor services provided to the deceased Medi-Cal member on o | tates of certain deceased Medi-Cal members for payments made, including ne and community-based services, and related hospital and prescription drug or after the member's 55th birthday. If a deceased member does not leave an ed. For more information you may visit the Estate Recovery website at |
| | ights laws and does not discriminate on the basis of race, color, national origin, people or treat them differently because of race, color, national origin, age, |
| | ole with disabilities to communicate effectively with us, such as qualified sign rmats (large print, audio, accessible electronic formats and other formats). |
| Covered California also provides free language services to | people whose primary language is not English, such as qualified interpreters |
| Enter PIN and | l Electronic Signature |
| ıesti | |
| ectronic Signature PIN ① | |
| lectronic Signature | |
| Kaiser Guy | |
| | Submit Application |
| | |

Submit Application

Back-



Household Eligibility Results Summary



Displays timeline for plan shopping

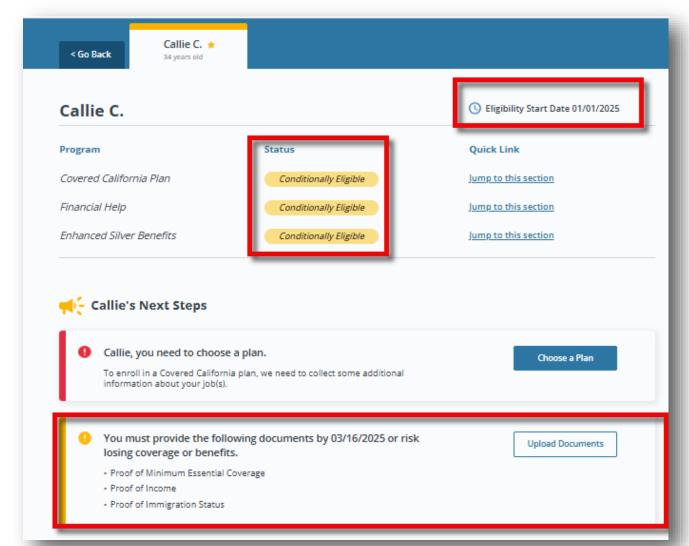
Provides detailed eligibility information for each household member

Leads user to the Enrollment

Dashboard to begin plan shopping



Eligibility – Full Details



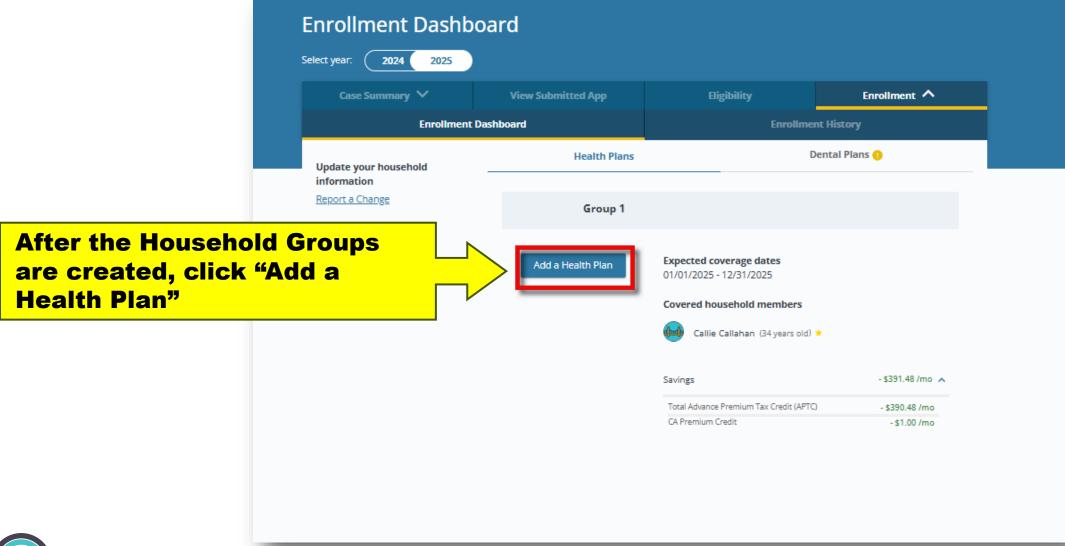
Shows consumer eligibility start date

Show eligibility status for each category

Shows document types needed for verification with due date

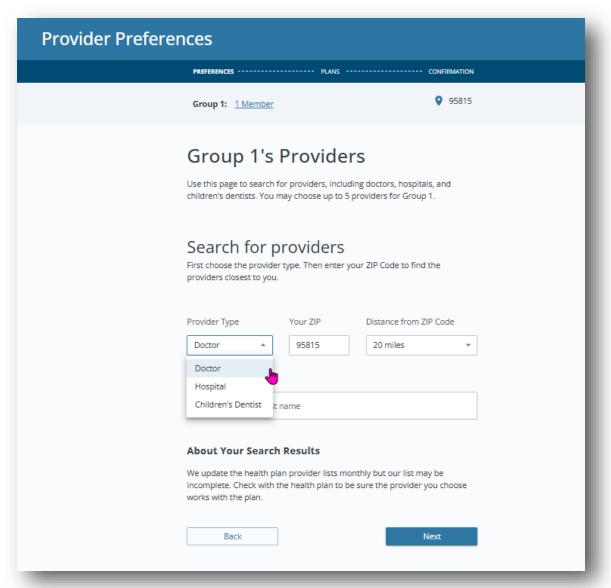


Plan Shopping – Enrollment Dashboard





Provider and Hospital Search



Users can search by:

- Provider Name
- Hospital or Facility
 Name

In their ZIP code and in the surrounding area

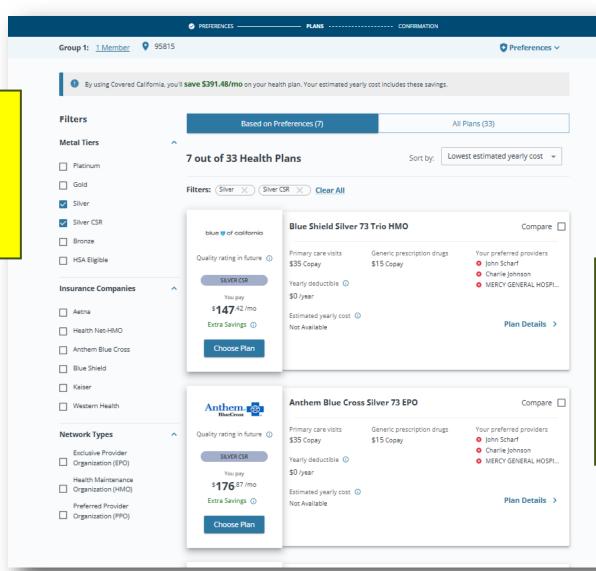
To help find the plan that best fits the needs of the household



Selecting the Plan

Users can filter by:

- Metal Tiers
- Health Plans
- Network Types

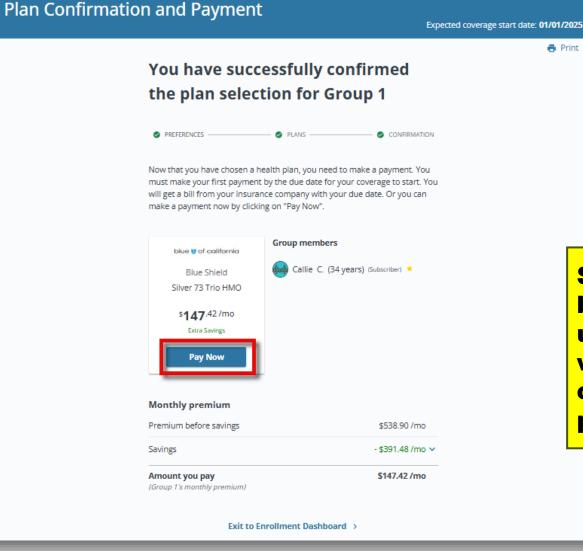


Initial plans displayed will be chosen by best match based on how the health preference questions were answered



Plan Confirmation and Pay Now

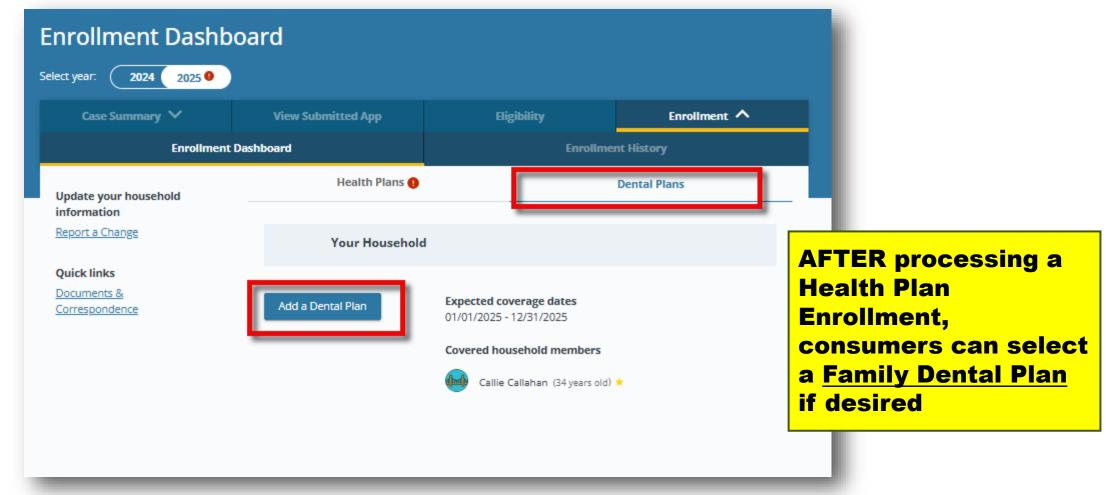
Consumers must make an initial payment, also called the Binder Payment to access plan benefits and services



Selecting the Pay Now button will redirect the user to the health plan's website for the collection of the first payment



Adding a Dental Plan



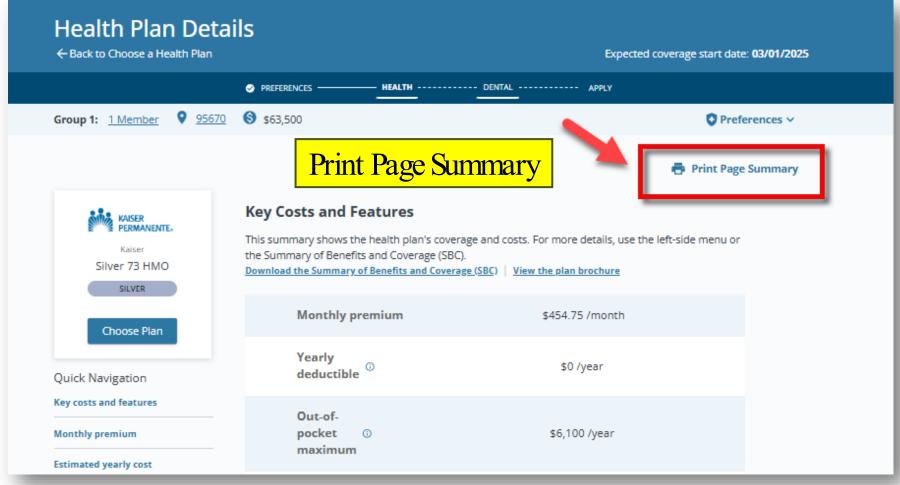


Enroller Portal Features & Agent Resources

New Printable Cost Estimate Page



Enables printing of the Shop and Compare page and shopping page for both logged-in and anonymous users, as well as during the Enrollment Shopping flow.

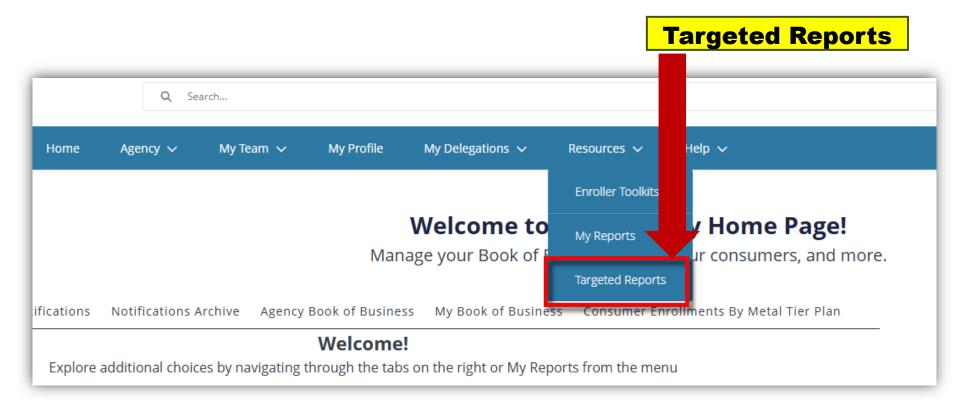




View and Export Targeted Reports

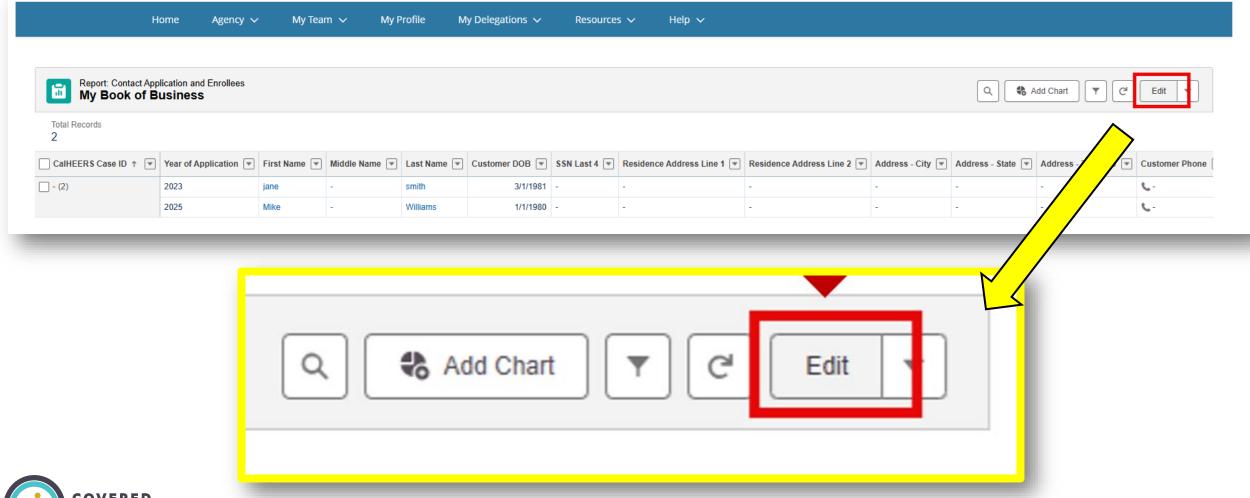
Enrollers will be able to view and export the following targeted reports:

- Delegations lost
- Consumer cases by carrier
- Active consumers only





Customize and Save Reports



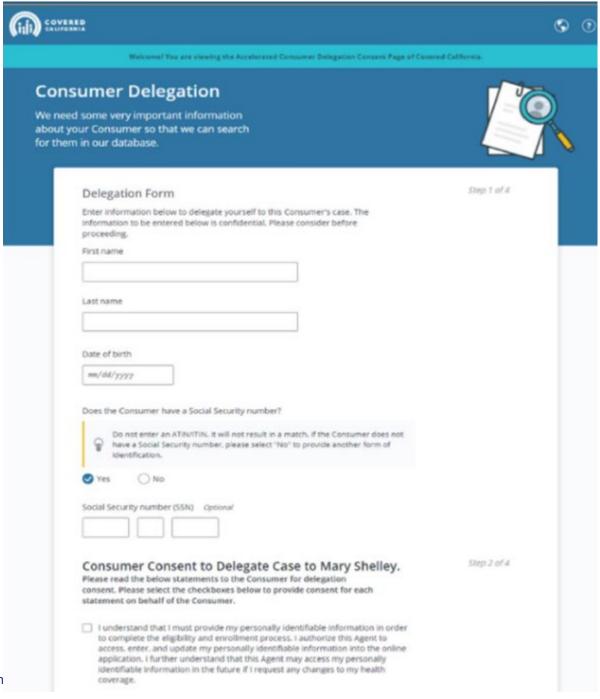
Accelerated Consumer Delegation Tool SELF-SERVE DELEGATIONS

Agents can complete delegation requests with the express written consent of a consumer.

Using consumer information and a one-time passcode, the consumer's case will be delegated to the Agent's Book of Business.

Accelerated Consumer Delegation Consent Quick
Guide for Enrollers





Stay Informed with Your Daily Summary Emails



A summary email will be <u>sent out</u> <u>every day</u> to keep you informed about the status of cases in your Book of Business (BoB).

EFFICIENT COMMUNICATION

This daily summary email ensures you're always up-to-date with the latest case developments, allowing for timely actions and decisions.

EMAIL SUBJECT LINE

- Alerts Present: When there are cases that trigger alerts, the email will detail these notifications.
- No Alerts: If there are no cases in your BoB triggering any alerts for the day, the subject line of the email will simply state "No Alerts".

<u>Daily Summary Emails – Notices Description Guide</u>



Special Enrollment Toolkit

Toolkits can be found in your Enroller Portal "Quick Links" for easier access.



Special Enrollment Period Toolkit

Overview

Consumers can enroll in a Covered California health plan or change their current plan only during Open Enrollment unless they experience a Qualifying Life Event (QLE) – this is called a Special Enrollment Period (SEP). During this period, Certified Enrollers may assist all consumers eligible for a Special Enrollment; they cannot complete new or in-progress applications without a defined Qualifying Life Event.

Below is a list of resources Certified Enrollers can use to find information on Qualifying Life Events, Special Enrollment Verification, Health, Dental and Vision Plan information, as well as resources to support Covered California consumers.

Check back frequently for updates

Special Enrollment Period Resources

| Resource | Туре | Description |
|---|----------------|---|
| Special Enrollment Period Job Aid | Job Aid | Walkthrough of the online application for the Special Enrollment Period. |
| Special Enrollment Period Verification | Quick Guide | Information on Covered California's Special Enrollment Period Verification process and bow to ers with S s. |
| Special Enrollment Period FAQ | FAQ | Cond que san vers di lime |
| Continuity of Care | Guide | Guide to explain the Continuity of Care QLE that triggers a Special Enrollment Period. |
| Healthcare Stipend | Quick Guide | Information about health care stipends available to qualified individuals. |
| Single Streamlined Application | Job Aid | Provides an overview of the Single Streamlined Application, with a focus on highlighting features and pages for Certified Insurance Agents (Agents), Certified Enrollment Counselors (CECs), and Plan Based Enrollers (PBEs). |

Covered California Outreach and Sales Division

Outreach and Sales Division
OutreachandSales@covered.ca.gov

Page 1 of 0

January 22, 2025



A "one-stop shop" guide with resource links for 2025 Sign-up information and resources to support Covered California members through the renewal and new enrollment process.

- Quick Guides
- Job Aids
- Webinars
- Plan Information
- FPL chart
- Sample Consumer Notices
- Many more!

Enrollment Partner Toolkits and Resources



Contact Us

Reach us by email: outreachandsales@covered.ca.gov

OR

Contact your local Individual & Family Plan Covered California Field Representative



Questions?



Thank you!

