



COVERED
CALIFORNIA

Bidders' Conference for RFP 2016-08 A2: Real Estate & Construction Project Management Advisory Services

Presented by:

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October 3, 2018

AGENDA

1. Covered California Introductions
2. Background on Covered California and the Request for Proposal (RFP) Process
3. Key Action Dates
4. Scope of Work
5. Verbal Question and Answer Session
6. Closing Remarks

VERBAL QUESTION AND ANSWER SESSION

Please write down any additional questions on the 3x5 card provided.

We will collect all questions and answer them as best as possible today, but they will not be final.

Only written answers posted on the Covered California solicitation website will be official.

COVERED CALIFORNIA AND RFP PROCESS

Covered California is the health benefit exchange for the State of California implementing the Patient Protection and Affordable Care Act of 2010.

Our goals include:

- Reducing the number of uninsured Californians
- Strengthening the health care delivery system
- Maintaining a competitive health insurance market

COVERED CALIFORNIA AND RFP PROCESS

RFP Process Key Points:

- Proposals marked “Proprietary” or “Trade Secrets” may be rejected
- Administrative Requirements are pass or fail
- Technical Requirements score will be 60% of the total
- Cost score will be 40% of the total
- Covered California is not required to award the contract
- If awarded, the highest scoring proposer will be chosen

COVERED CALIFORNIA AND RFP PROCESS

RFP Process Key Points:

- Notice of Intent to Award with 5 bus. day Protest Period

News Releases and Social Media:

- Proposers shall not publicize this RFP through any news media or social media outlets without permission from Covered California.

Covered California's contact for this RFP:

- JoAnne French, HBEXsolicitation@covered.ca.gov

KEY ACTION DATES

- Responses to Bidders' Conference Posted By: 10/5/2018
- Proposals Due Date and Time: 10/19/2018 by 2:00 pm
- Bidder Interviews: 10/25/2018 and 10/26/2018
- Notice of Intent to Award: Week of 10/29/2018
- Estimated Term Dates: 12/1/2018 to 11/30/2020

SCOPE OF WORK

1. Development of Covered California's Real Estate and Construction Management Unit
 - a. Unit Design and Development

2. Purchasing and Lease Development/Execution
 - a. Strategic Planning and Due Diligence
 - b. Tenant Representation/Project-Construction Management Services

BID EVALUATIONS

- **Administrative Requirements: pass or fail**
- **Technical Requirements: 60% of total score**
 - **Understanding and Approach (20%)**
 - **Corporate Qualifications/Capacity (20%)**
 - **Project Team Qualifications and Resumes (10%)**
 - **Past Projects Completed (10%)**
- **Cost: 40% of total score**