

Notice Published May 30, 2025

### TITLE 10, CALIFORNIA CODE OF REGULATIONS, CHAPTER 12, ARTICLE 4 AMEND SECTION 6464

### NOTICE OF PROPOSED RULEMAKING

The California Health Benefit Exchange/Covered California (the Exchange) Board proposes to amend the regulation described below after considering all comments, objections, and recommendations regarding the proposed action.

### **PUBLIC HEARING**

The Exchange has not scheduled a public hearing on this proposed action. However, the Exchange will hold a hearing if it receives a written request for a public hearing from any interested person, or his or her authorized representative, no later than 15 days before the close of the written comment period.

### WRITTEN COMMENT PERIOD

Any interested person, or his or her authorized representative, may submit written comments relevant to the proposed regulatory action to the Exchange. The written comment period closes at **5:00 p.m. on July 15, 2025 (45 days after the published date).** The Exchange will consider only comments received at the Exchange's office by that time. Submit written comments to:

Jameson Mitchell Regulations Analyst California Health Benefit Exchange (Covered California) 1601 Exposition Blvd. Sacramento, CA 95815

Comments may also be submitted by facsimile (FAX) at 916-403-4468 or by e-mail to <u>regulations@covered.ca.gov</u>.

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### AUTHORITY AND REFERENCE

Government Code section 100504, subdivision (a)(6) authorizes the Exchange Board to adopt rules and regulations, as necessary. The proposed regulation implements, interprets, and makes specific Government Code section 100503, subdivisions (a), (h), and (s), and Centers for Medicare and Medicaid Services (CMS), Guidance Regarding Identity Proofing for the Marketplace, Medicaid, and CHIP, and Disclosure of Certain Data Obtained through the Data Services Hub (June 11, 2013).

### INFORMATIVE DIGEST/POLICY STATEMENT OVERVIEW

### Summary of Existing Laws and Effect of the Proposed Regulations

In March 2010, President Obama signed federal healthcare reform legislation called the Patient Protection and Affordable Care Act (ACA). It created the opportunity for each state to establish a state-based health insurance exchange to implement the ACA. California chose to operate an exchange that is commonly known as "Covered California." For purposes of this Notice, Covered California will be referred to as the "Exchange." The Exchange's mission is to increase the number of insured Californians, improve health care quality, lower costs, and reduce health disparities through an innovative, competitive marketplace that empowers consumers to choose their health plan.

That same year, 2010, California chose to operate its own exchange as the California Legislature enacted and the governor signed, legislation establishing the California Health Exchange (now also known as "Covered California,") and its governing Board. (Stats. 2010, ch. 659, section 2, (SB 900, [Alquist, Steinberg]); Stats 2010, ch. 655 (AB 1602, [Perez].)

Section 2 of AB 1602 expressed the Legislature's intent in creating the Exchange and its governing Board as follows: "It is the intent of the Legislature to enact the necessary statutory changes to California law in order to establish an American Health Benefit Exchange in California and its administrative authority in a manner that is consistent with the federal Patient Protection and Affordable Care Act (Public Law 111-148), as amended by the federal Health Care and Education Reconciliation Act of 2010 (Public Law 111-152), hereafter the federal act. In doing so, it is the intent of the Legislature to do all of the following: Reduce the number of uninsured Californians by creating an organized, transparent marketplace for Californians to purchase affordable, quality health care coverage, to claim available federal tax credits and cost-sharing subsidies, and to meet the personal responsibility requirements imposed under the federal act. (b) Strengthen the health care coverage through the private health insurance market to qualified individuals and qualified small employers. (d) Require that health care service plans and health insurers issuing coverage in the individual and small employer markets

compete on the basis of price, quality, and service, and not on risk selection. (e) Meet the requirements of the federal act and all applicable federal guidance and regulations."

State law also specifies the powers and duties of the executive board of the Exchange. Government Code section 100504, subdivision (a) authorizes the Exchange's Board of Directors to adopt rules and regulations, as necessary. The Exchange proposes this permanent rulemaking in furtherance of its rulemaking authority to implement, interpret, and make specific state and federal laws.

The Exchange is required to establish the criteria and process for eligibility determination, enrollment, and disenrollment of enrollees and potential enrollees in California, provide for the processing of applications and the enrollment and disenrollment of enrollees, and exercise all powers reasonably necessary to carry out and comply with the duties, responsibilities, and requirements of the Government Code and the ACA. (Gov. Code, § 100503, subds. (a), (h) & (s).)

The Exchange currently provides rigorous system features and procedures that ensure that individuals who apply for coverage or who provide enrollment assistance are who they say they are. However, for continued use of the Federal Data Services Hub for verification of income and social security data, CMS guidance requires state exchanges to establish remote identity verification for customers who apply online and over the phone. (CMS, Guidance Regarding Identity Proofing for the Marketplace, Medicaid, and CHIP, and the Disclosure of Certain Data Obtained through the Data Services Hub (June 11, 2013), pp.1-2.) As a result, the Exchange integrated the federal remote identity verification service for consumers who apply online or over the phone. These proposed amendments will provide the public with clear standards for identity verification, including the processes that will be used for paper and non-paper (i.e., electronic or telephonic) applications and the alternate process should the initial identify verification fail. These amendments allow the Exchange to continue using the federal data services hub by complying with existing federal guidance.

The Exchange is proposing to make amendments to California Code of Regulations, title 10, section 6464.

### Objectives and Anticipated Benefits of the Proposed Regulation

The broad objective of this proposed regulatory action is to make edits that ensure clarity and address stakeholder requests. If approved, this regulation will assist the Exchange with the implementation of identity verification requirements.

Anticipated benefits of this proposed regulation include:

- Providing consumers with clear guidelines on how the Exchange will verify the identity for consumers who apply in either paper or non-paper formats.
- Ensuring compliance with federal requirements.
- Protecting and safeguarding California consumers from the unauthorized and illegal access to, or disclosure of, sensitive information such as federal tax information,

personal health information, and personal identifying information, confidential information, or financial information contained in the information systems and devices of the Exchange, or any other information as required by federal law or guidance.

Evaluation of Consistency and Compatibility with Existing State Regulations After an evaluation of current regulations, the Exchange determined that these proposed amended regulations are not inconsistent or incompatible with any existing state regulations. This evaluation included a review of the laws that regulate the Exchange and specifically those statutes and regulations related to health insurance. Exchange staff also conducted an internet search of other state agency regulations. The Exchange has made its best effort to conform its regulations to State law and does not know of any State statutes or regulations conflicting with these proposed regulations.

The proposed amendments do not conflict with any other regulations governing other Certified Representatives.

### DOCUMENTS TO BE INCORPORATED BY REFERENCE

None.

### DOCUMENTS RELIED UPON

Centers for Medicare and Medicaid Services, *Guidance Regarding Identity Proofing for the Marketplace, Medicaid, and CHIP, and the Disclosure of Certain Data Obtained through the Data Services Hub* (June 11, 2013)

### DISCLOSURES REGARDING THE PROPOSED ACTION

The Executive Director of the California Health Benefit Exchange has made the following initial determinations:

Matters prescribed by statute applicable to the agency or to any specific regulation or class of regulations: None.

<u>Mandate on local agencies or school districts</u>: None. <u>Cost or savings to any state agency</u>: None.

<u>Cost to any local agency or school district which must be reimbursed pursuant to</u> <u>Government Code sections 17500 et seq.</u>: None.

Other nondiscretionary costs or savings imposed on local agencies: None.

<u>Costs or savings in federal funding to the state</u>: There is no other impact on federal funding to the state as a result of these regulations.

Significant effect on housing costs: None.

<u>Effect on small business</u>: The proposed regulations will not affect small businesses because the regulations apply to the Exchange identity verification process as well as individual consumers applying for health coverage through the Exchange.

Significant, statewide adverse economic impact directly affecting business, including the ability of California businesses to compete with businesses in other states: None.

<u>Cost impacts on a representative private person or business</u>: The Exchange is not aware of any cost impacts that a representative private person or business would necessarily incur in reasonable compliance with the proposed action.

Business Reporting Requirement: None.

### **RESULTS OF THE ECONOMIC IMPACT ASSESSMENT/ANALYSIS**

The Exchange concludes regarding the proposed regulations that it is:

- (1) unlikely to create or eliminate any jobs in the State;
- (2) unlikely to create or eliminate businesses within the State;

(3) **unlikely** to impact the expansion of businesses currently doing business in California;

- (4) likely to provide benefits to the health and welfare of California residents; and
- (5) **unlikely** to provide benefits to worker safety and the state's environment.

# Benefits of the regulations, including, but not limited to, benefits to the health, safety, and welfare of California residents, worker safety, and the state's environment and quality of life, among any other benefits identified by the agency

The regulation has a number of benefits which are tied to the Exchange's overall mission. The Exchange is committed to improving the consumer experience in obtaining health insurance. The regulation ensures that identity proofing is used to protect the privacy of personal information, such that only the appropriate individuals have access to data to which access is restricted. A robust identity proofing process is a key piece of the comprehensive privacy and security framework that is needed when providing interactive access to an eligibility process that includes sensitive federal and state data.

The Exchange is also committed to increasing the number of insured Californians and reducing health disparities. The list of acceptable identification documents outlined in the federal Identity Proofing Guidance under Q&A 11 was used as a baseline and additional documents were added in the regulations to provide more ways for the unbanked and recent immigrants to verify their identities. The expanded list of acceptable identification documents ensures that more uninsured Californians will be able to successfully complete identity proofing and enroll in health coverage through the Exchange.

Anticipated benefits of this proposed regulation include:

- Providing consumers with clear guidelines on how the Exchange will verify the identity for consumers who apply in either paper or non-paper formats.
- Ensuring compliance with federal requirements.
- Protecting and safeguarding California consumers from the unauthorized and illegal access to, or disclosure of, sensitive information such as federal tax information, personal health information, and personal identifying information, confidential information, or financial information contained in the information systems and devices of the Exchange, or any other information as required by federal law or guidance.

This proposed regulatory action will not affect worker safety and the state's environment.

### **CONSIDERATION OF ALTERNATIVES**

In accordance with Government Code section 11346.5, subdivision (a)(13), the Exchange must determine that no reasonable alternative considered or otherwise identified and brought to the attention of the Exchange is more effective in carrying out the purpose for which the action is proposed, is as effective and less burdensome to affected private persons than the proposed action, or is more cost-effective to affected private persons and equally effective in implementing the statutory policy or other provision of law.

The Exchange invites interested persons to present statements or arguments with respect to alternatives to the proposed regulations at the scheduled hearing or during the written comment period.

### **CONTACT PERSONS**

Inquiries concerning the proposed administrative action may be directed to:

Jameson Mitchell California Health Benefit Exchange (Covered California) 1601 Exposition Blvd. Sacramento, CA 95815 Telephone: (916) 954-3372

The backup contact person for inquiries concerning the proposed administrative action may be directed to:

Crystal Hirst California Health Benefit Exchange (Covered California) 1601 Exposition Blvd. Sacramento, CA 95815 Telephone: (916) 228-8313 Please direct copies of the proposed text of the regulations, the Initial Statement of Reasons, the modified text of the regulations, if any, or other information upon which the rulemaking is based to Jameson Mitchell at the above contact information.

### **AVAILABILITY OF DOCUMENTS**

### <u>Availability of Initial Statement of Reasons, Text of Proposed Regulations and</u> <u>Rulemaking File</u>

The Exchange will have the entire rulemaking file available for inspection and copying throughout the rulemaking process at its office at the above address. As of the date of this notice is published in the Notice Register, the rulemaking file will consist of this notice, the proposed text of the regulation and the Initial Statement of Reasons. Copies may be obtained by contacting Jameson Mitchell at the address or phone number listed above.

### Availability of Changed or Modified Text

After holding a hearing, if requested, and considering all timely and relevant comments received, the Exchange may adopt the proposed regulations substantially as described in this notice. If the Exchange makes modifications which are sufficiently related to the originally proposed text, it will make the modified text to the public at least 15 days before the Exchange adopts the regulations as revised. Please send requests for copies of any modified regulations to the attention of Jameson Mitchell at the address indicated above. The Exchange will accept written comments on the modified regulations for 15 days after the date on which they are made available.

#### Availability of the Final Statement of Reasons

Upon its completion, copies of the Final Statement of Reasons may be obtained by contacting Jameson Mitchell at the above address.

#### Availability of Documents on the Internet

Copies of the Notice of Proposed Rulemaking, the Initial Statement of Reasons and the proposed text of the regulations in underline and strikeout can be accessed through our website at <u>www.hbex.coveredca.com/regulations</u>.

### Title 10. Investment

### Chapter 12. California Health Benefit Exchange

### Article 4. General Provisions

### § 6464. Identity Verification Requirement.

(a) Definitions. For purposes of this section, the following terms shall have the following meanings:

(1) RIDP: Remote Identity Proofing service;

(2) FDSH: Federal Data Service Hub;

(3) Certified Representative:

(A) Service Center Representative: An Exchange employee operating in a call

center as set forth in 45 C.F.R. Section 155.205(a) (December 22, 2016), hereby

incorporated by reference;

(B) Certified Enrollment Counselor as defined in section 6650;

(C) Certified Application Counselor as defined in 45 C.F.R. section 155.225

(March 8, 2016), hereby incorporated by reference section 6850;

(D) Certified Insurance Agent as defined in section <u>6410</u>;

(E) Certified Plan-Based Enroller as defined in section 6410:

(F) Medi-Cal Eligibility Staff as described in California Code of Regulations, title

22, section 50105;

(G) Certified Medi-Cal Managed Care Plan Enroller as defined in section 6900.

(b) Paper Applications

(1) The Exchange shall accept only paper applications for health insurance coverage that are accompanied by a signature in ink, under penalty of perjury in the

declaration and signature section of the Exchange's paper application as defined in section 6470(d).

(2) The Exchange shall not accept or process any paper application lacking a signature in ink, under penalty of perjury in the declaration and signature section of the Exchange's paper application as defined in section 6470(d).

(c) Non-paper Applications

(1) Prior to initiating an application as set forth in section 6470, an applicant shall consent to have their identity verified.-in one of the following ways:

(A) If the applicant applies through CalHEERS without the assistance of a Certified Representative, the applicant shall consent by clicking the "Yes" button on the CalHEERS Screen in response to being asked, "Do you give your permission to Covered California to confirm your identity?"

(B) If the applicant applies through CalHEERS with the assistance of a Certified Representative, they shall provide this consent to the Certified Representative orally. The Certified Representative shall attest to having received this consent from the applicant in one of the following ways:

1. Clicking the "Yes" button next to the statement "I attest that I have visually verified this person's identity";

2. Clicking the "Yes" button next to the statement "I have the consumer's consent to access their identity information through the Federal Data Services Hub Remote Identity Proofing service."

(2) Prior to initiating an application as set forth in section 6470, an applicant shall submit their identity for verification using one of the following methods:

(A) Visual Verification

1. An applicant shall mail, present in person, or electronically transmit through CalHEERS to the Exchange or to a Certified Representative acceptable proof of identity as follows:

(i) A copy of a valid identification card issued by a federal, state, or local governmental entity that bears a recognizable photograph of the applicant or other identifying information of the individual such as name, age, sex, race, height, weight, eye color, or address, including school identification card, voter registration card, Military Dependent's identification card, Native American Tribal document, U.S. Coast Guard Merchant Mariner card, a Certificate of Naturalization (Form N-550 or N-570), Certificate of U.S. Citizenship (Form N-560 or N-561), Permanent Resident Card or Alien Registration Receipt Card (Form I-551), Employment Authorization Document Card that includes a photograph (Form I-766), Foreign Passport or identification card issued by a foreign embassy or consulate that contains a photograph, <u>U.S. Visa that contains a photograph, Border Crossing Card (Form DSP-150)</u>, or

(ii) Two of the following: a birth certificate, Social Security card, marriage certificate, divorce decree, employer identification card, high school or college diploma (including high school equivalency diplomas), property deed or title, an adoption decree for the adoptee, foreign school record that includes a photograph, notice from a public benefits agency, or a union or worker center identification card.

2. If submitted in person or by mail, a Certified Representative shall upload a copy of the identity documents to CalHEERS.

(B) Remote Identity Proofing

3 of 5

1. If the applicant does not elect to have their identity verified pursuant to subdivision (c)(2)(A), they shall consent to allow the Exchange or Certified Representative to use the FDSH RIDP service or other HHS-approved data source to access their identity information.

2. The applicant shall answer a number of questions generated by the FDSH RIDP service or other HHS-approved data source. Examples of these questions include, but are not limited to: provide at least two pieces of personal information which will be compared with information obtained from the FDSH RIDP service or other HHSapproved data source.

(i) Please select the number of bedrooms in your home from the following choices. If the number of bedrooms in your home is not one of the choices, please select 'NONE OF THE ABOVE.'

(ii) Please select the county for the address you provided.

(iii) Please select the range that includes the year the home was built for the address that you provided.

3. Based on the accuracy of the applicant's answers to the questions <u>comparison</u> referenced in subdivision (c)(2)(B)2. of this section, the FDSH RIDP service or other HHS-approved data source will either verify the applicant's identity or provide information on how to complete an alternative identity verification process.

(3) If the Exchange is unable to verify the identity of an applicant in accordance with subdivision (c)(2) of this section, neither the Exchange nor a Certified Representative shall accept an application for health insurance from that same applicant until one of the following is satisfied: (A) The applicant successfully completes the alternative identity verification process, which may include collection of a photograph of the applicant's face, by calling the Help Desk number listed in CalHEERS and successfully answering additional personalized questions, and the FDSH RIDP service or other HHS-approved data source informs the Exchange or Certified Representative of such;

(B) The applicant completes the visual verification process as set forth in subdivision (c)(2)(A) of this section; or

(C) The applicant submits a paper application in accordance with subdivision (b) of this section.

(d) An applicant who successfully completes the identity verification requirements set forth in this section may, if otherwise permitted, apply for health insurance for themself and for members of their household, without those household members also satisfying the requirements set forth in this section.

(e) Consumers, as defined in section 6650, who submitted an application prior to the effective date of this section are subject to the requirements of this section if they make a change to the Primary Contact screen.

(f) This section shall not apply to individuals applying through CCSB (as defined in section 6410).

Note: Authority cited: Section 100504(a)(6), Government Code. Reference: Sections 100503(a), 100503(h) and 100503(s), Government Code; 45 C.F.R. Sections 155.205 and 155.225.



### **INITIAL STATEMENT OF REASONS**

### TITLE 10, CALIFORNIA CODE OF REGULATIONS, CHAPTER 12, ARTICLE 4 AMEND SECTION 6464

The Administrative Procedure Act ("APA") requires that an Initial Statement of Reasons be available to the public upon request when a permanent rulemaking action is undertaken. The following information required by the APA pertains to this particular rulemaking action:

### BACKGROUND

On February 10, 2025, the California Health Benefit Exchange (the Exchange) adopted permanent regulations in Title 10, California Code of Regulations (CCR), Chapter 12, Article 4, Section 6464. This regulation is in effect and establishes the obligations and options of individual applicants to verify their identity. The permanent regulation provides the public with clear standards for identity verification, including the processes that will be used for paper and non-paper (i.e., electronic or telephonic) applications and the alternate process should the initial identity verification fail. This regulation allows the Exchange to use the federal data services hub by complying with existing federal guidance.

The Exchange is now proposing to amend these permanent regulations in Title 10, California Code of Regulations (CCR), Chapter 12, Article 4, Section 6464.

State law specifies the powers and duties of the executive board of the Exchange. Government Code section 100504, subdivision (a)(6) authorizes the Exchange's Board of Directors to adopt rules and regulations, as necessary. The Exchange proposes this permanent rulemaking in furtherance of its rulemaking authority to implement, interpret, and make specific state and federal laws.

The Exchange is required to establish the criteria and process for eligibility determination, enrollment, and disenrollment of enrollees and potential enrollees in California, provide for the processing of applications and the enrollment and disenrollment of enrollees, and exercise all powers reasonably necessary to carry out and comply with the duties, responsibilities, and requirements of the Government Code and the ACA. (Gov. Code § 100503, subds. (a), (h) & (s)). Furthermore, the Exchange must establish and implement operational, technical, administrative, and physical

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safeguards to ensure the confidentiality, integrity, and availability of personally identifiable information that is created, collected, used, or disclosed and to ensure that personally identifiable information is used by or disclosed to only those authorized to receive or view it (45 C.F.R. § 155.260(a)(4)).

The federal regulations require the Exchange to verify information provided by applicants and obtain information from federal and state sources to determine that an applicant is eligible for enrollment in a Qualified Health Plan (QHP) through the Exchange. (45 C.F.R. § 155.315). Applicants may consent to the use and disclosure of trusted data necessary for making an eligibility determination, including data from federal agencies, and the Exchange must establish and implement operational, technical, administrative, and physical safeguards to ensure the confidentiality, integrity, and availability of personally identifiable information that is created, collected, used, or disclosed and to ensure that personally identifiable information is used by or disclosed to only those authorized to receive or view it (45 C.F.R. § 155.260(a)(4)). To that end, the Exchange must follow federal guidelines pertaining to identity proofing to ensure that personally identifiable information appropriately.

According to the Centers for Medicare and Medicaid Services (CMS) Identity Proofing Guidance for State marketplaces, before a marketplace accepts an online or telephone application for enrollment in a QHP, it must conduct identity proofing sufficient to provide assurance that only the appropriate individual has access to restricted data. The guidance, published in June 2013, outlines the requirements for establishing the identity of customers of the state-based exchanges in order to ensure the privacy of personal information including the use of a federally-sponsored service offered through the federal data services hub that provides remote identity proofing for online and phone applicants prior to submitting applications.

### **PROBLEM STATEMENT**

After promulgating the regulations in Title 10, California Code of Regulations (CCR), Chapter 12, Article 4, Section 6464 in 2019, the Exchange determined that the Federal Data Services Hub Remote Identity Proofing service and other HHS-approved electronic data sources changed the process used to remotely verify identity and was no longer using the process described in the Exchange regulations. The Exchange also determined that the form and manner for providing and collecting applicant consent to remotely verify identity was outdated and a cross reference should be updated for one category of certified representatives. Additionally, the Exchange determined that additional documents can be used to successfully verify identity. The proposed amendments to Title 10, California Code of Regulations (CCR), Chapter 12, Article 4, Section 6464 seek to update the process of remote identity verification, including the form and manner for collecting applicant consent, to align Exchange regulations with the current process used by remote identity proofing services, expand the list of acceptable identification documents, and update a cross reference.

### ANTICIPATED BENEFITS

The regulation has a number of benefits which are tied to the Exchange's overall mission. The Exchange is committed to improving the consumer experience in obtaining health insurance. The regulation ensures that identity proofing is used to protect the privacy of personal information, such that only the appropriate individuals have access to data to which access is restricted. A robust identity proofing process is a key piece of the comprehensive privacy and security framework that is needed when providing interactive access to an eligibility process that includes sensitive federal and state data.

The Exchange is also committed to increasing the number of insured Californians and reducing health disparities. The list of acceptable identification documents outlined in the federal Identity Proofing Guidance under Q&A 11 was used as a baseline and additional documents were added in the regulations to provide more ways for the unbanked and recent immigrants to verify their identities. The expanded list of acceptable identification documents will be able to successfully complete identity proofing and enroll in health coverage through the Exchange.

Anticipated benefits of this proposed regulation include:

- Providing consumers with clear guidelines on how the Exchange will verify the identity for consumers who apply in either paper or non-paper formats.
- Ensuring compliance with federal requirements.
- Protecting and safeguarding California consumers from the unauthorized and illegal access to, or disclosure of, sensitive information such as federal tax information, personal health information, and personal identifying information, confidential information, or financial information contained in the information systems and devices of the Exchange, or any other information as required by federal law or guidance.

### SUMMARY OF THE PROPOSED AMENDMENTS

The Exchange is proposing to amend Title 10, California Code of Regulations (CCR), Chapter 12, Article 4, Section 6464. The proposed amendments will provide the public with clear standards for identity verification, including the documents that may be submitted as acceptable proof of identity and the process that will be used for verifying identity for non-paper (i.e., electronic or telephonic) applications remotely.

### PURPOSE AND NECESSITY

The purpose of this proposed regulatory action is to amend the Exchange's policies and procedures for identity verification, including the processes that will be used for paper and non-paper (i.e., electronic or telephonic) applications and the alternate process should the initial identity verification fail. These amendments allow the Exchange to

continue using the federal data services hub or another HHS-approved data source by complying with existing federal guidance.

## Detailed Discussion of the Specific Purpose, Rationale and Problems Addressed for Each Regulation Proposed for Adoption:

Pursuant to its authorities, the Exchange proposes to amend Title 10, California Code of Regulations (CCR), Chapter 12, Article 4, Section 6464. The detailed discussion of the specific purpose, rationale, problems addressed, and statement of reasons for each amendment is as follows:

**Section 6464,** in its entirety establishes the standards for identity verification, including the processes that will be used for paper and non-paper (i.e., electronic or telephonic) applications and the alternate process should the initial identity verification fail.

**Section 6464(a)(3)(C)**: The amended regulation replaces a cross-reference to 45 Code of Federal Regulations part 155.225 with a cross-reference to California Code of Regulations, title 10, section 6850 in the definition of "Certified Application Counselor." This is necessary for internal consistency with other definitions in this paragraph that cite to state regulations rather than federal where the term is defined in state regulations. The definition of "Certified Application Counselor" under section 6850 is the same as the definition included in 45 Code of Federal Regulations part 155.225, so the change in cross-reference does not alter the meaning of the term. This is also necessary to avoid confusion regarding a specialized, technical term.

Section 6464(c)(1): The amended regulation maintains the requirement that the applicant must consent to allow the Exchange or Certified Representative to access their identity information if the applicant chooses to verify their identity remotely and removes the questions applicants will be asked when providing consent to having their identity verified and the method for providing that consent. The current regulation: (1) allows applicants to provide consent to verify their identity remotely using only a specified question and answer, (2) limits applicants to providing consent orally if they apply with the assistance of a Certified Representative, and (3) allows Certified Representatives to attest that they have verified applicant identity using only specified questions and answers. The purpose of the amendment is to allow the Exchange and Certified Representatives to collect applicants' consent to verify their identity in a different form and manner if necessary. Given the prevalence of data breaches nationally, the amendment is necessary to allow the Exchange to respond rapidly and collect consent in a different form and manner if the Federal Data Service Hub Remote Identity Proofing service or other HHS-approved data sources is not available due to a data breach. This is also necessary to allow the Exchange to update the consent verbiage if it determines that a different question and answer are more easily understood by applicants or if evolving privacy and security requirements require applicant consent to be collected in a different form and manner (i.e., requiring written consent rather than oral). Additionally, this is necessary to comply with the federal Identity Proofing Guidance under Q&As 2 and 4.

**Section 6464(c)(2)(A)(1.)(i)**: The amended regulation adds a U.S. Visa that contains a photograph and a Border Crossing Card (Form DSP-150) to the list of acceptable documents that applicants may submit as proof of identity. The list of acceptable identification documents outlined in the federal Identity Proofing Guidance under Q&A 11 was used as a baseline and the purpose of the amendment is to add additional documents to provide more ways for the unbanked and recent immigrants to verify their identities. This is necessary to provide the public with clear standards and guidelines on what documentation they may provide to complete identity verification. This is also necessary to comply with the federal Identity Proofing Guidance under Q&As 11, and 12 and to ensure that more uninsured Californians will be able to successfully complete identity proofing and enroll in health coverage through the Exchange.

Section 6464(c)(2)(B)(2.) and (3.): The amended regulation replaces the current knowledge-based question process for remotely verifying identity with a risk-based authentication process currently being used by the Federal Data Service Hub Remote Identity Proofing service and other HHS-approved data sources to remotely verify identity. The current regulation allows the Federal Data Service Hub Remote Identity Proofing service or other HHS-approved data source to generate knowledge-based questions to remotely verify identity. Federal security standards have changed, and knowledge-based guestions based on credit history no longer meet the updated federal security standards. The amended regulation requires the comparison of at least two pieces of personal information provided by the applicant with information obtained from the Federal Data Service Hub Remote Identity Proofing service or other HHS-approved data source to remotely verify identity. The purpose of the amendment is to align Exchange regulations with the process currently used by the Federal Data Service Hub Remote Identity Proofing service and other HHS-approved data sources to remotely verify identity. This is necessary for the Exchange to maintain a robust identity proofing process which is a key piece of the comprehensive privacy and security framework that is needed when providing interactive access to an eligibility process that includes sensitive federal and state data. This is necessary to comply with the federal Identity Proofing Guidance Q&A 5 because it requires the collection and validation of personal information with a trusted data source to achieve assurance level 2.

**Section 6464(c)(3)(A)**: The amended regulation updates the alternative identity verification process available to verify identity remotely if the applicant fails to verify their identity using the method they initially chose. The current regulation allows applicants to opt to answer additional knowledge-based questions generated by the Federal Data Service Hub Remote Identity Proofing service or other HHS-approved data source to remotely verify identity. Federal security standards have changed, and knowledge-based questions based on credit history no longer meet the updated federal security standards. The updated regulation specifies that the alternate process may include collection of a photograph of the applicant's face. This is necessary to align the alternate remote identity verification process with the current alternate process used by the Federal Data Service Hub Remote Identity Proofing service and other HHS-approved data sources. This is necessary for the Exchange to maintain a robust identity

proofing process which is a key piece of the comprehensive privacy and security framework that is needed when providing interactive access to an eligibility process that includes sensitive federal and state data. This is necessary to clarify the information applicants may need to provide under the alternate process for applicants who failed to verify their identity using a different method and choose the remote identity verification process as an alternate.

# ADVISORY GROUP OR OTHER AGENCY COMMENT, CONSULTATION AND/OR APPROVAL

The Exchange met with the Department of Health Care Services and stakeholder groups in advance of proposing this permanent regulatory action.

### DOCUMENTS RELIED UPON

Centers for Medicare & Medicaid Services (CMS), *Guidance Regarding Identity Proofing for the Marketplace, Medicaid, and CHIP, and the Disclosure of Certain Data Obtained through the Data Services Hub* (June 11, 2013).

### ECONOMIC IMPACT ANALYSIS/ASSESSMENT (EIA)

The proposed amendments seek to clarify and make specific some of the Exchange's policies and procedures for identity verification. The proposed regulatory package (1) updates a cross-reference in the definition of "Certified Application Counselor", (2) removes outdated limitations on the form and manner of collecting and documenting applicant consent to remotely verify their identity while maintaining the requirement to collect consent before remotely verifying identity, (3) expands the list of acceptable documents that may be used to verify identity, and (4) updates the remote identity verification process, including the alternate remote identity verification process. The proposed amendments have been circulated to and reviewed by affected parties including the Department of Health Care Services and stakeholder groups. No comments regarding the economic impact of the proposal were received.

Although the proposed amendments will affect Certified Representatives statewide, applicants will not seek external assistance for the sole purpose of identity verification because identity verification is only required when applying for enrollment. Individuals who seek external assistance will likely need help in completing the entire application, in addition to identity verification, in which case the Certified Representatives would fulfil one of their job responsibilities. There is no additional compensation provided for assistance with identity proofing. Therefore, the Exchange concludes that the economic impact, including the ability of California businesses to compete with businesses in other states, will not be significant. These provisions will have no substantial impact on the operation of these organizations and thus the proposed regulation is not expected to have a significant adverse economic impact on businesses.

### **Creation of Jobs**

For the reasons stated above, this proposed regulation is not expected to create or eliminate any jobs within the State of California. The focus of the amendments is on enhancing the Exchange's identity verification process and affects those seeking health insurance through the Exchange. By clarifying the remote identity verification process and the documents that can be used to verify identity, the primary impact is on consumers, not directly on job creation or elimination.

Certified Representatives are already assisting consumers with verifying their identity before applying for health coverage and assisting consumers with submitting applications, so entities that employ Certified Representatives will not need to create or eliminate jobs to comply with these proposed amendments. As such, the proposed amendments are not expected to create new jobs, alter job responsibilities, or affect employment levels within the state. Allowing the Exchange to use an alternate process to remotely verify identity is not expected to create new jobs because the Exchange will utilize the process already being used by existing identity verification services, and it is unlikely that the administrators of the identity verification service would create jobs based on the Exchange's use of the identity information.

### **Creation of Businesses**

For the reasons stated above, this proposed regulation is not expected to create or eliminate businesses within the State of California. The focus of the amendments is on enhancing the Exchange's identity verification process and affects those seeking health insurance through the Exchange. By clarifying the remote identity verification process and the documents that can be used to verify identity, the primary impact is on consumers, not directly on businesses.

The regulations do not create conditions conducive to the establishment of new businesses nor do they impose restrictions that would necessitate the closure of existing ones. Certified Representatives are already assisting consumers with verifying their identity and submitting applications, so businesses will not be created or eliminated to comply with these regulations. Allowing the Exchange to use an alternate process to remotely verify identity is not expected to create new businesses because the Exchange will utilize the process already being used by existing identity verification services. Thus, there is no expected direct effect on the creation or elimination of businesses due to these regulations.

### **Expansion of Businesses**

The proposed amendments are not expected to expand any businesses currently doing business within the State of California. The focus of the amendments is on enhancing the Exchange's identity verification process and affects those seeking health insurance through the Exchange. By clarifying the remote identity verification process and the documents that can be used to verify identity, the primary impact is on consumers, not directly on businesses.

If the Exchange uses an alternate process to remotely verify identity, the Exchange will utilize a pre-existing identity verification service. Companies that offer identification verification services are typically very large and assist many businesses and public entities with verifying identity. Therefore, it is unlikely that they would expand their operations to accommodate the Exchange's use of their data. Certified Representatives are already assisting consumers with verifying their identity and submitting applications, so businesses will not expand to comply with these regulations. These amendments are not expected to facilitate market expansion, affect operational capacities, or boost financial growth for businesses. Thus, there is no expected direct effect on the expansion of businesses due to these regulations.

### Benefits

The regulation has a number of benefits which are tied to the Exchange's overall mission. The Exchange is committed to improving the consumer experience in obtaining health insurance. The regulation ensures that identity proofing is used to protect the privacy of personal information, such that only the appropriate individuals have access to data to which access is restricted. A robust identity proofing process is a key piece of the comprehensive privacy and security framework that is needed when providing interactive access to an eligibility process that includes sensitive federal and state data.

The Exchange is also committed to increasing the number of insured Californians and reducing health disparities. The list of acceptable identification documents outlined in the federal Identity Proofing Guidance under Q&A 11 was used as a baseline and additional documents were added in the regulations to provide more ways for the unbanked and recent immigrants to verify their identities. The expanded list of acceptable identification documents will be able to successfully complete identity proofing and enroll in health coverage through the Exchange.

Anticipated benefits including nonmonetary benefits to the protection of public health and safety, worker safety, the environment, the prevention of discrimination, or the promotion of fairness or social equity, from this proposed regulatory action are:

- Making quality health care available to all Californians.
- Providing consumers with clear guidelines on how the Exchange will verify the identity for consumers who apply in either paper or non-paper formats.
- Ensuring compliance with federal requirements.
- Protecting and safeguarding California consumers from the unauthorized and illegal access to, or disclosure of, sensitive information such as federal tax information, personal health information, and personal identifying information, confidential information, or financial information contained in the information systems and devices of the Exchange, or any other information as required by federal law or guidance.

• And ultimately, helping to save lives and increase the health of the public in California.

This proposed regulatory action will not affect worker safety and the state's environment.

# REASONABLE ALTERNATIVES TO THE REGULATIONS AND THE AGENCY'S REASONS FOR REJECTING THOSE ALTERNATIVES

In accordance with Government Code section 11346.5, subdivision (a)(13), the Exchange has determined that no reasonable alternative considered or otherwise identified and brought to the attention of the Exchange would be more effective in carrying out the purpose for which the action is proposed, would be as effective and less burdensome to affected private persons than the proposed action, or would be more cost-effective to affected private persons and equally effective in implementing the statutory policy or other provision of law.

The Exchange invites interested persons to present statements or arguments with respect to alternatives to the proposed amendments at the scheduled hearing or during the written comment period.

# SUPPORT FOR DETERMINATION OF NO SIGNIFICANT ADVERSE ECONOMIC IMPACT ON BUSINESS

For the reasons stated above, the Exchange has determined that the proposed rulemaking will have no significant, statewide adverse economic impact affecting businesses, either directly or indirectly, including the ability of California businesses to compete with businesses in other states. The proposed regulation describes action taken by the Exchange and does not impose any direct requirements on businesses.

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Instructions and Code Citations: SAM Section 6601-6616

<b>ECONOMIC AND FISCAL IMPACT S</b>	STATEMENT
STATE OF GALIFURINIA - DEPARTMENT OF FINANGE	
Docusign Envelope ID: FAB5DA52-7253-4825-B72	2-9FD62F4540C8
	I Print Form

### (REGULATIONS AND ORDERS)

STD. 399 (Rev. 10/2019)

### **ECONOMIC IMPACT STATEMENT**

DEPARTMENT NAME	CONTACT PERSON	EMAIL ADDRESS	TELEPHONE NUMBER		
Covered California (CC)	Faviola Adams	Faviola.Ramirez-Adams@covere	916-228-8668		
DESCRIPTIVE TITLE FROM NOTICE REGISTER OR FORM 400	1	1	NOTICE FILE NUMBER		
Identity Verification Regulations			Ζ		
A. ESTIMATED PRIVATE SECTOR COST IMPA	<b>CTS</b> Include calculations and assumptions	s in the rulemakina record.	I		
		<u> </u>			
<ol> <li>Check the appropriate box(es) below to indicat</li> <li>a. Impacts business and/or employees</li> </ol>		omonte			
	e. Imposes reporting require				
b. Impacts small businesses	f. Imposes prescriptive inste	ad of performance			
c. Impacts jobs or occupations	g. Impacts individuals				
d. Impacts California competitiveness	🗙 h. None of the above (Expla				
		ate sector costs, as all expenses			
Kan boy in Kong 1		ded through participation fees.			
	a through g is checked, complete this s checked, complete the Fiscal Impac	-			
Covered California					
2. The	estimates that the economic impa	act of this regulation (which includes the	fiscal impact) is:		
(Agency/Department)					
Elow \$10 million					
Between \$10 and \$25 million					
Between \$25 and \$50 million					
	s over \$50 million, agencies are required to su nt Code Section 11346.3(c)]	bmit a <u>Standardized Regulatory Impact As</u>	<u>sessment</u>		
	2				
3. Enter the total number of businesses impacted	0				
Describe the types of businesses (Include nonp	rofits): N/A; the regulation focuses of	on CC's internal process.			
Enter the number or percentage of total businesses:	0				
4. Enter the number of businesses that will be cre	4. Enter the number of businesses that will be created: 0 eliminated: 0				
Explain: N/A; the reg. focuses solely of	n CC's identity verification process	and has no direct impact on b	usiness operations.		
5. Indicate the geographic extent of impacts: $\overline{X}$	Statewide				
	-				
	] Local or regional (List areas):				
6. Enter the number of jobs created: 0	and eliminated: 0				
Describe the types of jobs or occupations impacted: No jobs or occupations are impacted, as the regulation pertains only to CC's					
identity verification processes and does not alter employment levels.					
identity vernication processes and					
7. Will the regulation affect the ability of California businesses to compete with other states by making it more costly to produce goods or services here? YES X NO					
If YES, explain briefly:					

Pr Docusign Envelope ID: FAB5DA52-7253-4825-B722-9FD62	int Form	Reset Form	Instructions and Code Citations: SAM Section 6601-6616
ECONOMIC AND FISCAL IMPACT STATE			SAM SECTOR OUT OUT
(REGULATIONS AND ORDERS)			
STD. 399 (Rev. 10/2019) ECONOMIC	CIMPACT STA	TEMENT (CONTI	NUED)
B. ESTIMATED COSTS Include calculations and assump	tions in the rulemaking	g record.	
1. What are the total statewide dollar costs that businesses	and individuals may in	ocur to comply with this requ	lation over its lifetime? \$
		pongoing costs: $\frac{0}{2}$	
b. Initial costs for a typical business: \$0			
			Years: N/A
d. Describe other economic costs that may occur: No			
burdens on businesses or individuals and a	Il implementation	n costs are covered by	Covered California's operating budget.
2. If multiple industries are impacted, enter the share of to		try:	
No industries are impacted; share of tota	COSTS IS \$U.		
3. If the regulation imposes reporting requirements, enter a Include the dollar costs to do programming, record keeping			
4. Will this regulation directly impact housing costs?	ΈS 🗙 NO		
If YE	S, enter the annual dol	lar cost per housing unit: \$_	
		Number of units:	
5. Are there comparable Federal regulations?	es 🔀 NO		
Explain the need for State regulation given the existence	or absence of Federal	regulations:	
State regulation ensures compliance with federal	guidelines and add	resses California-specific	needs, like expanding identification options.
Enter any additional costs to businesses and/or individua	ls that may be due to S	itate - Federal differences: \$	0
<b>C. ESTIMATED BENEFITS</b> Estimation of the dollar value	of benefits is not specif	fically required by rulemakin	g law, but encouraged.
<ol> <li>Briefly summarize the benefits of the regulation, which r health and welfare of California residents, worker safety</li> </ol>	nay include among oth and the State's enviror	uers, the le regulation be Iment: California reside	nefits the health and welfare of ents by ensuring secure and e⊠cient
identity verification processes for individuals apply	ing for health covera	ge through Covered Califo	ornia. It protects sensitive personal information,
increases access to allordable health care, and reduces h	ealth disparities, while a	also enhancing compliance w	ith federal standards to safeguard consumer privacy.
2. Are the benefits the result of: 🗌 specific statutory requ	irements, or 🔀 goa	ls developed by the agency l	based on broad statutory authority?
Explain: Benefits based on broad statutory au	thority to implem	ent regulations suppo	rting health coverage and compliance.
3. What are the total statewide benefits from this regulatio	n over its lifetime? \$ 5	ee attachment.	
4. Briefly describe any expansion of businesses currently do	oing business within th	e State of California that wou	uld result from this regulation: The total
statewide benefits cannot be quantified i	n monetary term	is but include improv	ed health outcomes, increased access
to health insurance, reduced health disp	arities, and enha	nced consumer priva	cy and security protections.
<b>D. ALTERNATIVES TO THE REGULATION</b> Include calcust specifically required by rulemaking law, but encouraged		ons in the rulemaking record	. Estimation of the dollar value of benefits is not
1. List alternatives considered and describe them below. If	no alternatives were co	onsidered, explain why not	: In accordance with Government Code
section 11346.5, subdivision (a)(13), the Ex			

identified due to being burdensome and less allective than the proposed action.

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ECONOMIC AN REGULATIONS	ND FISCAL	IMPACT S					-	<u>AMISECTORIOUTIOUTION</u>
STD. 399 (Rev. 10/2019)		ECONC	OMIC IMP	ACT S	TATE	EMENT (	CONTINUED)	
2. Summarize the to	tal statewide co	sts and benefits	from this regula	ition and e	each alte	rnative consid	lered:	
Regulation:	Benefit: \$	0	_ Cost: \$ <mark>0</mark>					
Alternative 1:	Benefit: \$	0	_ Cost: \$ 0					
		0						
3. Briefly discuss any of estimated cos					)uantif	ication issu	ies include the inab	ility to assign monetary
value to benefits suc	h as improved heal	th outcomes, increas	sed insurance acces	s, enhanced	consume	r privacy, and red	uced health disparities, making	g direct cost-benefit comparisons challengin
<ol> <li>Rulemaking law r regulation mand actions or procec Explain: Perfor</li> </ol>	ates the use of s dures. Were perf	specific technol formance stand	ogies or equipr ards considerec	nent, or p I to lower	rescribe complia	s specific ance costs?	☐ YES	andate specific technologies
·								rocesses for identity verification
equipment, or	procedures ic		n muiviuuais;	it locuse	ssolely	on covered	California's internai p	rocesses for identity verification
E. MAJOR REGULA	ATIONS Include	e calculations ar	nd assumptions	in the ru	lemakin	g record.		
				• •	,		ces and departments	-
				•	•		005). Otherwise, skip	<i>to E4.</i>
1. Will the estimated	d costs of this reg	gulation to Califo					YES 🗙 NO	
			If 1		nplete E ), skip t	E2. and E3 o E4		
2. Briefly describe ea	ach alternative, o	or combination o	of alternatives, f	U	· •		alysis was performed:	
Alternative 1:						N/A		
Alternative 2:						N/A		
(Attach additional								
2. Fourthe upper latio		un ativa ivat alaaa	uile a el contrau tin a			at an el avenell		
Regulation: To		-				atio: \$ N/A	cost-effectiveness ratio:	
Alternative 1: To								_
Alternative 2: To						atio: \$ <mark>N/A</mark>		_
4. Will the regulatior	n subject to OAL illion in any 12-r	review have an on nonth period be	estimated econ tween the date	omic impa	act to bu	siness enterpr		— red in or doing business in California rretary of State through12 months
YES 🔀	NO							
If YES, agencies ar Government Code							ed in	
5. Briefly describe th	ne following:							
The increase or d							nvestment is expe	cted, as the regulation
does not dire	ectly impact	t business op	perations or	econo	mic ac	tivity.		
				т	he rec	ulation de	oos not croate ince	ntives for innovation
The incentive for	innovation in p	roducts, materia	is or processes:	·	<u>ne reg</u>	<u>julation ut</u>		

access to health insurance, protects personal information, ensures federal compliance, and expands enrollment for uninsured populations.

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Instructions and Code Citations: <u>SAM Section 6601-6616</u>

STATE OF GALIFORNIA - DEPARTIMENT OF	FINANCE
ECONOMIC AND FISCAI	L IMPACT STATEMENT

(REG	ULATI	ONS AND	ORDERS)

#### STD. 399 (Rev. 10/2019)

=

### FISCAL IMPACT STATEMENT

A. FISCAL EFFECT ON LOCAL GOV current year and two subsequent F		hrough 6 and attach calculations and assump	tions of fiscal impact for the
	current State Fiscal Year which are reimburs XIII B of the California Constitution and Sec	sable by the State. (Approximate) tions 17500 et seq. of the Government Code).	
\$			
a. Funding provided in			
Budget Act of		, Statutes of	
b. Funding will be requested	in the Governor's Budget Act of		
	Fiscal Year:		
	current State Fiscal Year which are NOT reir XIII B of the California Constitution and Sec	nbursable by the State. (Approximate) tions 17500 et seq. of the Government Code).	
\$			
	ot reimbursable and provide the appropriate i	information:	
a. Implements the Federal m	andate contained in		
b. Implements the court mar	idate set forth by the		Court.
Ca	ase of:	VS	
c. Implements a mandate of	the people of this State expressed in their a	pproval of Proposition No.	
Date of Ele	ction:		
d. Issued only in response to	a specific request from affected local entity	(s).	
Local entity(s) affe	ected:		
e. Will be fully financed from	the fees, revenue, etc. from:		
Authorized by Se	ection: c	of the	Code;
f. Provides for savings to eac	h affected unit of local government which v	vill, at a minimum, offset any additional costs	o each;
g. Creates, eliminates, or cha	nges the penalty for a new crime or infraction	on contained in	
3. Annual Savings. (approximate)			
\$			
4. No additional costs or savings. T	his regulation makes only technical, non-sub	stantive or clarifying changes to current law reg	ulations.
$\boxed{\times}$ 5. No fiscal impact exists. This regu	lation does not affect any local entity or proc	gram.	
6. Other. Explain			

Print Form Reset Form Reset Form Reset Form	Instructions and Code Citations: SAM Section 6601-6616
ECONOMIC AND FISCAL IMPACT STATEMENT (REGULATIONS AND ORDERS) STD. 399 (Rev. 10/2019)	<u>Shim Section 6616</u>
FISCAL IMPACT STATEMENT (	CONTINUED)
<b>B. FISCAL EFFECT ON STATE GOVERNMENT</b> Indicate appropriate boxes 1 through 4 and a year and two subsequent Fiscal Years.	ttach calculations and assumptions of fiscal impact for the current
1. Additional expenditures in the current State Fiscal Year. (Approximate)	
\$	
It is anticipated that State agencies will:	
a. Absorb these additional costs within their existing budgets and resources.	
b. Increase the currently authorized budget level for theF	iscal Year
2. Savings in the current State Fiscal Year. (Approximate)	
\$	
3. No fiscal impact exists. This regulation does not affect any State agency or program.	
X 4. Other. Explain Please see attachment, section titled "Fiscal Impact S	tatement."
<b>C. FISCAL EFFECT ON FEDERAL FUNDING OF STATE PROGRAMS</b> Indicate appropriate be impact for the current year and two subsequent Fiscal Years.	oxes 1 through 4 and attach calculations and assumptions of fiscal
<ul> <li>1. Additional expenditures in the current State Fiscal Year. (Approximate)</li> </ul>	
÷.	
<ul> <li>2. Savings in the current State Fiscal Year. (Approximate)</li> </ul>	
\$	
<ul> <li>3. No fiscal impact exists. This regulation does not affect any federally funded State agency or</li> </ul>	program.
4. Other. Explain	
FISCAL OFFICER SIGNATURE	DATE
> Jim Watkins	5/13/2025
The Signature Alexand the agency has completed the STD. 399 according to the ins the impacts of the proposed rulemaking. State boards, offices, or departments not und highest ranking official in the organization.	
AGENCY SECRETARY	DATE
Signed by: Katuleen Webb	5/13/2025
Finance dpprovapanda signature is required when SAM sections 6601-6616 require co	ompletion of Fiscal Impact Statement in the STD. 399.
DEPARTMENT OF FINANCE PROGRAM BUDGET MANAGER	DATE
$\sim$	

PAGE 5

### **ECONOMIC IMPACT STATEMENT** [Per SAM Section 6603]

### C. Estimated Benefits

### 3. What are the total statewide benefits from this regulation over its lifetime?

The total statewide benefits cannot be quantified in monetary terms but include improved health outcomes, increased access to health insurance, reduced health disparities, and enhanced consumer privacy and security protections.

### FISCAL IMPACT STATEMENT

### **B. Fiscal Effect on State Government** [Per SAM Sections 6607, 6611, and 6612]

### Statement of the Mandate:

Covered California, pursuant to Government Code section 100504(a)(6), is authorized to adopt rules and regulations necessary to implement state and federal laws related to eligibility determination, enrollment, and disenrollment in Qualified Health Plans (QHPs). Federal regulations (45 C.F.R. § 155.260) and CMS guidance require Covered California to conduct identity verification for individuals applying for enrollment. The proposed amendments to California Code of Regulations, Title 10, Section 6464, update identity verification processes, expand acceptable identification documents, and align with federal standards to ensure continued compliance and consumer protection.

### Background or Introductory Material:

The Patient Protection and Affordable Care Act (ACA) established state-based health insurance exchanges, including Covered California, to provide affordable health care coverage. Covered California adopted identity verification regulations in 2019 to comply with federal requirements and ensure applicants' privacy during enrollment.

Since the adoption of these regulations, updates to federal guidelines and identity verification services have rendered portions of the existing processes outdated. Covered California has identified the need to align its regulations with current federal standards, expand the list of acceptable identification documents to better serve diverse populations such as recent immigrants and the unbanked, and revise consent collection procedures to enhance flexibility and security. These amendments ensure compliance, improve consumer access, and protect sensitive information, while supporting Covered California's broader mission of increasing access to health coverage.

Covered California is a self-sustaining entity, and the costs associated with these regulatory actions are absorbed by its operating budget, funded through the California Health Trust Fund (Fund 3175). This fund's revenue is derived from participation fees collected from health and dental carriers participating in Covered California, not from the state's General Fund. This financial structure ensures that Covered California's operations, including the processing of exemptions, do not impose a burden on the state's General Fund or require additional state funding.

### Working Data:

• Wage Estimates:

To derive wage estimates for civil service positions, we utilized rates from Covered California's current operational budget. For assisters and agents, we utilized the California Employment Development Department, Occupational Employment and Wage Statistics (OEWS), <u>Social and Human Service Assistant</u>,

and <u>Insurance Sales Agent</u> Occupation Profiles. The table below presents the mean hourly wage, the cost of fringe benefits and overhead, and the adjusted hourly wage

Employee hourly wage estimates for Assisters and Agents have been adjusted by a factor of 100 percent. This is necessarily a rough adjustment, both because fringe benefits and overhead costs vary significantly across employers, and because methods of estimating these costs vary widely across studies. Nonetheless, there is no practical alternative, and we believe that doubling the hourly wage to estimate total cost is a reasonably accurate estimation method.

Occupation (\$/hr.)	Mean Hourly Wage for FY24/25	Fringe Benefits and Overhead (\$/hr.)	Adjusted Hourly Wage (\$/hr.)
Associate Governmental Program Analyst (AGPA)	\$38.03	\$22.86	\$60.89
Program Technician (PTII)	\$24.19	\$14.54	\$38.73
Program Technician III (PTIII)	\$27.32	\$16.42	\$43.74
Supervising Program Technician III (SPTIII)	\$31.40	\$18.88	\$50.29
Staff Services Analyst (SSA)	\$28.39	\$17.07	\$45.46
Health Program Specialist (HPS)	\$41.77	\$25.11	\$66.88
Assisters	\$25.59	\$25.59	\$51.18
Agents	\$44.34	\$44.34	\$88.68

### Calculations:

• <u>Training Development Costs:</u>

The development of training for the new identity verification requirements is estimated to require 168 hours of work. Using the adjusted hourly wage of \$60.89 for Associate Governmental Program Analysts, the total cost is calculated as follows:

- 168 hours × \$60.89/hour = \$10,229.52
- Cost to Train Staff that Interacts with Consumers:

Training staff who interact with consumers is estimated to take 20 minutes (0.33 hours) per employee. Costs are calculated for each occupational category based on the adjusted hourly wage rates provided above. The total costs for training are projected for FY24/25, FY25/26, and FY26/27, accounting for a 3% General Salary Increase (GSI) in subsequent years.

Occupation	Adjusted Hourly Wage (\$/hr.)	Training Duration (hrs)	Cost per Emplo yee (\$)	# of Employ ees	Total Cost (24/25) (\$)	Total Cost (25/26) (\$)	Total Cost (26/27) (\$)
PTII	\$38.73	0.33	\$12.78	430	\$5,495.40	\$5,660.26	\$5,830.07
PTIII	\$43.74	0.33	\$14.44	134	\$1,933.96	\$1,991.98	\$2,051.74
SPTIII	\$50.29	0.33	\$16.60	43	\$713.80	\$735.21	\$757.27
SSA	\$45.46	0.33	\$15.00	11	\$165.00	\$169.95	\$175.05
AGPA	\$60.89	0.33	\$20.09	91	\$1,828.19	\$1,883.04	\$1,939.53
HPS	\$66.88	0.33	\$22.07	5	\$110.35	\$113.66	\$117.07
Assisters	\$51.18	0.33	\$16.89	2,614	\$44,120.46	\$45,444.07	\$46,807.39
Agents	\$88.68	0.33	\$29.26	11,900	\$348,194.00	\$358,639.82	\$369,398.01
Total					\$402,561.16	\$414,637.98	\$427,076.12

### <u>Technology Costs:</u>

These figures represent the costs associated with technological needs to support the identification process.

- o Initial Implementation: \$1,498,532.00
- Ongoing Services:
  - FY 24/25: \$369,250.00
  - FY 25/26: \$1,468,800.00
  - FY 26/27: \$1,615,680.00

### Assumptions:

- Wage rates and staffing requirements are derived from Covered California's current operational budget.
- A General Salary Increase (GSI) of 3% is assumed for FY25/26 and FY26/27.
- Technology expenditures are based on vendor quotes and reflect actual expected costs for implementation and ongoing services.
- Training duration assumes 20 minutes per employee, based on prior training efforts for similar regulatory updates.
- Fringe benefits and overhead for Agents and Assisters are estimated by doubling the hourly wage for each occupation, which is a widely accepted methodology despite variations across employers.

Multi-Year Projections of Operational Costs: [Per SAM Section 6615]

	FY2024/2025	FY2025/2026	FY2026/2027
Training Development	\$10,229.52	\$0	\$0
Staff Training	\$402,561.16	\$414,637.98	\$427,076.12
Technology	\$1,867,782	\$1,468,800.00	\$1,615,680.00
Total	\$2,280,572.68	\$1,883,437.98	\$2,042,756.12

### **Conclusion:**

Based on the calculations and assumptions provided, the fiscal impact of implementing the amendments to Title 10, California Code of Regulations, Section 6464, has been thoroughly assessed. The proposed regulatory changes will require one-time costs for training development and initial technology implementation, as well as ongoing operational costs associated with staff training and technology services for identity verification.

The total costs for FY2024/2025 are projected to be \$2,280,572.68, with ongoing costs of \$1,883,437.98 for FY2025/2026 and \$2,042,756.12 for FY2026/2027. These expenditures are necessary to ensure Covered California remains compliant with federal identity verification standards while safeguarding sensitive consumer information and providing clear guidelines for consumers applying for health coverage.

The proposed regulatory action does not impose additional costs on local agencies or school districts and does not require reimbursement under Government Code sections 17500 et seq. Furthermore, the amendments are anticipated to enhance consumer access to health coverage without creating a significant adverse economic impact on businesses or individuals. Covered California has determined that the costs are reasonable and necessary to fulfill its statutory mandate and federal compliance obligations.