





Coverage That Fits Your Budget and Your Team

- Affordable, Top Quality, Brand Name Health Insurance
- Six Medical Carriers and Seven Dental Carriers
- Four Levels of Coverage with Dozens of Plan Options





Coverage That Fits Your Budget and Your Team

- Serves Companies Employing
 - 1 50 Eligible Employees (2015)
 - 100 or fewer full-time equivalent employees (2016)





2010 - Affordable Care Act Takes Effect

California One of 14 States That Set Up

State-Run Exchange

 Covered California for Small Business Starts





Covered California for Small Business: One of the Most Successful State-Run

Exchanges for Businesses —

employing 1-50 Eligible Workers





Challenge Faced By Small Employers

- Controlling HealthCare cost meant impacting employee access to care
- Budgeting often meant moving from one carrier to another chasing low prices.
- Employer cost control often disrupted employee access



Control

Choice

Administration





- Employer Selects a Base Plan that Fits Company's Budget
- Employees Have Freedom to Choose from Up to Six Name Brand Health Plan Options that Meet Their Specific Needs
- Simple to understand quote, consolidated applications, single monthly invoice/bill





FOR SMALL BUSINESS

How Covered California for Small Business Works

Name Brand Insurance...

Health Plans

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Dental Plans











Dental Health Services



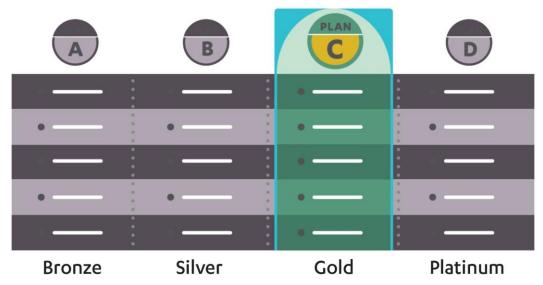
A Plan With a Lower Premium Results In a Larger Copayment with Higher Deductibles and Higher Maximum Out-of-Pocket Expense.

Health Insurance Plan Tier Levels





- Lets Employers Control How Much They Spend on Health Insurance
 - Employer Sets Contribution Level
 - Employee Has Choice of Carriers





Who Can Participate? Eligibility Requirements for Employers

- At least one W-2 non spouse employee
- No more than 50 full time eligible employees in 2015

Effective January 1, 2016, at least one but no more than 100 full-time *equivalent* employees





Who Can Participate? Eligibility Requirements for Employees

- W-2 employees working 30 hours per week measured on a monthly basis.
- W-2 employees working 20-29 hours per week may participate at employer's discretion.





Who Can**NOT** Participate? Eligibility Requirements for Employees

- Temporary
- Seasonal
- 1099
- Part-time less than 20 hours/week

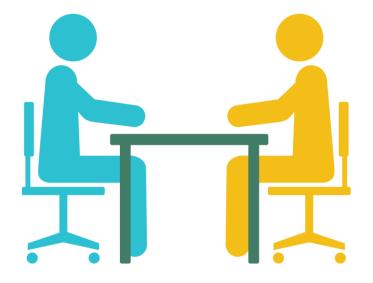




Getting Covered

1. Get A Quote

- visit <u>www.CoveredCA.com/ForSmallBusiness</u>
- Click on "Get A Quote"
- Or consult your insurance agent
- Or Call: (844) 332-8384





Getting Covered

2. Complete an Application

- CCSB Application with Supporting Company Documents
- Employee Applications

3. Submit Outstanding Information

 Any Outstanding Information Requested by CCSB





Getting Covered

4. Employer Pays Premium

Premium Must Be Received Prior to Start of Coverage





Value For Your Business

Tax Credit for Eligible Employers

- Employer Has Fewer Than
 25 Full-Time Employees
- Combined Average
 Employee Annual Wages
 Are Less Than \$50K
- Tax Credit Up to %50 of Employer's Premium Contribution





Value For Your Business

- No Monthly Service or Late Fees
- Premiums Guaranteed for 12 Months
- Enrollment Open Year-Round





Value For Your Business

Employee Only Coverage

- Employers can offer employees coverage without including dependents
- Allows dependents to seek coverage and APTC through Covered California





Changes in 2016

- Small group defined as 1-100 full-time equivalent (FTE) employees
- Groups with 50 or more FTE employees must provide healthcare benefits or pay penalty*
- Group size determined on FTE vs. full-time employees

* If at least one employee receives a premium tax credit through the state-based or federally facilitated exchange.



Where Do I Find Answers?

www.HealthCare.gov

www.IRS.gov

www.CoveredCA.com

Contact Us:

- Toll-Free: (844) 332-8384
- CoveredCA.com/ForSmallBusiness

