## RFP 2017-14 Leadership Academy

## **Questions and Answers**

QUESTION	ANSWER
In order to prepare a response that appropriately targets the level of staff expected to participate in the academy cohorts, can you provide information on the (a) roles or titles of likely participants, as well	1.(a) Refer to the Model Contract, Exhibit A, item C, General Scope or Tasks: " Cohorts shall consist of 15 to 20 Covered California nominated managers"
as (b) the number of people participants manage?	(b) Managers include Staff Service Manager III, II and an occasional I, Career Executive Assignments A, B and an occasional C, exempt and technical classification equivalent. Working classifications include Senior Manager, Section or Branch Chief, Deputy Director, Director, Executive Direction and an occasional manager, information technology working title equivalent.
Has Covered California ever conducted any previous leadership training for staff or management?	2. Covered California has not previously developed or delivered a Leadership Academy. Current and former staff have participated in external leadership academies at Sacramento State or similar institution, and CalHR Leadership Academy.
3. Is a combination of live and distance training acceptable in order to incorporate video-conference follow-up meetings with a key trainer for individual coaching sessions?	3. Yes, video would be allowed for individual coaching.
In Phase I, 1 Project Plan, item b.1 appears to duplicate item d. Please confirm if these are duplicates or clarify the distinction.	4. Duplicative error.
5. (a) Is there an incumbent vendor or vendors that have provided these types of services to Covered California in the recent past?	5.(a) No. See response to question 2.  (b) Not applicable in this instance. However
(b) If so, will they be allowed to bid on this RFP?	(b) Not applicable in this instance. However, solicitations are open to the public. Covered California cannot restrict who may bid. It can reject a proposal if it fails to meet the administrative qualifications detailed in the RFP.