

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Financial Statements with Independent Auditors' Report

Year ended June 30, 2019

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
California Health Benefit Exchange
Sacramento, California

Report on the Financial Statements

We have audited the accompanying financial statements of the California Health Benefit Exchange (Covered California), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Covered California's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



To the Board of Directors
California Health Benefit Exchange
Sacramento, California

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Covered California, as of June 30, 2019, and the respective changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of proportionate share of the Net Pension Liability and related ratios, the schedule of plan contributions related to pensions, the schedule of proportionate share of the net OPEB liability and related ratios, and the schedule of plan contributions related to OPEB, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated May 18, 2020 on our consideration of Covered California's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Covered California's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Covered California's internal control over financial reporting and compliance.

A handwritten signature in cursive script that reads "Lance, Soll & Lughard, LLP".

Sacramento, California
May 18, 2020

CALIFORNIA HEALTH BENEFIT EXCHANGE (COVERED CALIFORNIA)

Management's Discussion and Analysis (Unaudited)

June 30, 2019

Introduction

The management's discussion and analysis (MD&A) provides a narrative overview and analysis of the financial activities of the California Health Benefit Exchange (Covered California) for the fiscal year ended June 30, 2019. The MD&A is intended to serve as an introduction to Covered California's financial statements, which have the following components: (1) Statement of Net Position, (2) Statement of Revenues, Expenses and Changes in Net Position, (3) Statement of Cash Flows, and (4) Notes to the financial statements. The MD&A is designed to assist the reader in focusing on significant financial matters and provides an overview of Covered California's financial activities. The following presentation is highly summarized, and in order to gain a thorough understanding of Covered California's financial position, the succeeding financial statements, and notes should be reviewed in their entirety.

Background

Under the Federal Patient Protection and Affordable Care Act (Affordable Care Act) signed into law in March 2010, states were required to either create a state-based health insurance exchange or participate in the federal multistate health insurance exchange. The State of California elected to establish a state-based health insurance exchange. Covered California was established on September 30, 2010 with the passage of Assembly Bill 1602, as an independent state agency governed by a five-member board. Two are appointed by the Governor, one is appointed by the Senate Committee on Rules, and one is appointed by the Speaker of the Assembly. The Secretary of California Health and Human Services or his or her designee serves as a voting, ex officio member of the board. Appointed members serve four-year terms.

The mission of Covered California is to increase the number of insured Californians, improve healthcare quality, lower costs, and reduce health disparities through an innovative, competitive marketplace that empowers consumers to choose the health plan and providers that give them the best value.

Since the first open enrollment in 2014, Covered California has collaborated with California's Medicaid Agency, the Department of Health Care Services, to dramatically improve access to quality healthcare in the state. Covered California has significantly reduced the number of uninsured Californians by creating an organized, transparent marketplace for Californians to purchase affordable, quality healthcare coverage offered in four categories, or tiers, each with a metal rating of Bronze, Silver, Gold, and Platinum. More than 4.6 million people have been insured for at least one month directly through Covered California and approximately four million more are currently enrolled in Medi-Cal due to the Patient Protection and Affordable Care Act expansion.

Financial Statements

The accounting policies of Covered California conform to accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB) and the American Institute of Certified Public Accountants. Covered California operates as an enterprise fund. An enterprise fund is a type of governmental proprietary fund that generates its own revenue much like a business.

The Statement of Net Position presents information on Covered California's assets, deferred outflows of resources, liabilities, and deferred inflows of resources. The difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources categories is reported as net position. Over time, increases or decreases

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Management's Discussion and Analysis (Unaudited)(Continued)

June 30, 2019

in net position may serve as a useful indicator of whether the financial position of Covered California is improving or deteriorating.

The Statement of Revenues, Expenses, and Changes in Net Position provides information about the Fund's revenues and expenses on an accrual basis. The difference between revenues and expenses reflect the change in net position for the fiscal year, reconciling to the change in total net position on the Statement of Net Position.

The Statement of Cash Flows presents information showing how Covered California's cash and cash equivalent positions changed during the fiscal year. This statement presents changes in the Fund's cash and cash equivalents resulting from operating, noncapital financing, capital and related financing, and investing activities.

The notes to financial statements provide additional information that is essential to the full understanding of the data provided in the financial statements. The notes to financial statements can be found on pages 13 through 29 of this report.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
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Management's Discussion and Analysis (Unaudited)(Continued)

June 30, 2019

Financial Highlights

**Covered California
Condensed Summary of Net Position
At Fiscal Year-End June 30, 2019 and 2018**

	<u>2019</u>	<u>2018</u>	<u>Difference</u>
Current and other assets	\$ 515,280,790	\$ 433,013,966	\$ 82,266,824
Capital assets	<u>157,214,729</u>	<u>173,415,538</u>	<u>(16,200,809)</u>
Total assets	672,495,519	606,429,504	66,066,015
Deferred outflows of resources	<u>49,072,208</u>	<u>61,604,825</u>	<u>(12,532,617)</u>
Total assets and deferred outflows of resources	721,567,727	668,034,329	53,533,398
Current liabilities	60,871,497	36,385,775	24,485,722
Noncurrent liabilities			
Other noncurrent liabilities	20,103,952	20,797,275	(693,323)
Net OPEB liability	326,760,000	308,148,000	18,612,000
Net pension liability	<u>162,432,133</u>	<u>176,047,944</u>	<u>(13,615,811)</u>
Total noncurrent liabilities	509,296,085	504,993,219	4,302,866
Total liabilities	570,167,582	541,378,994	28,788,588
Deferred inflows of resources	<u>69,264,145</u>	<u>31,949,996</u>	<u>37,314,149</u>
Total liabilities and deferred inflows of resources	639,431,727	573,328,990	66,102,737
Investment in capital assets	157,214,729	173,415,538	(16,200,809)
Unrestricted	<u>(75,078,729)</u>	<u>(78,710,199)</u>	<u>3,631,470</u>
Total net position	<u>\$ 82,136,000</u>	<u>\$ 94,705,339</u>	<u>\$ (12,569,339)</u>

- Covered California's total assets and deferred outflows of resources exceeded its liabilities and deferred inflows of resources by \$82.1 million.
- Covered California's year-end total net position decreased by \$12.6 million between fiscal years 2017-18 and 2018-19.
- Covered California's current ratio is 8.5; which represents current assets of \$515.3 million divided by current liabilities of \$60.9 million.
- The largest portion of Covered California's total assets (69.5 percent) is cash and cash equivalents, with \$391 million held in the state of California's surplus money investment fund at year end. This fund generated \$7.8 million in non-operating interest income for FY 2018-19.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
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Management's Discussion and Analysis (Unaudited)(Continued)

June 30, 2019

- Capital assets include the capitalized costs required for the implementation of the California Healthcare Eligibility, Enrollment and Retention System (CalHEERS) as well as office furniture and equipment and leasehold improvements. Covered California's total investment in capital assets was \$157.2 million and \$173.4 million at June 30, 2019 and 2018, respectively. The net decrease of \$16.2 million was due to \$34.2 million in depreciation (\$32.6 million related to the CalHEERS), as well as the addition of \$18.0 million in new assets.
- Total liabilities and deferred inflows of resources increased by a total of \$66.1 million over fiscal year 2017-18. Total liabilities consist of current liabilities and noncurrent liabilities. Current liabilities included accounts payable for unpaid goods and services of \$42.2 million. Noncurrent liabilities included net other post-employment benefits liability of \$326.8 million, and a net pension liability of \$162.4 million.
- While noncurrent liabilities for pension and other post-employment benefits for State employees are presented on the Statement of Net Position, they are an obligation of the State of California, and not Covered California.

Summary of Revenues, Expenses, and Changes in Net Position

Covered California

Condensed Summary of Revenues, Expenses and Changes in Net Position

For Fiscal Years 2018-2019 and 2017-2018

	<u>FY 18-19</u>	<u>FY 17-18</u>	<u>Difference</u>
Operating revenues	\$ 371,428,067	\$ 334,843,602	\$ 36,584,465
Operating expenses	<u>391,642,355</u>	<u>335,782,995</u>	<u>55,859,360</u>
Operating loss	(20,214,288)	(939,393)	(19,274,895)
Nonoperating income	<u>7,644,949</u>	<u>4,792,679</u>	<u>2,852,270</u>
Changes in net position	(12,569,339)	3,853,286	(16,422,625)
Total net position - beginning of year	94,705,339	380,540,135	(285,834,796)
Cumulative effect of accounting change	<u>-</u>	<u>(289,688,082)</u>	<u>289,688,082</u>
Total net position - end of year	<u>\$ 82,136,000</u>	<u>\$ 94,705,339</u>	<u>\$ (12,569,339)</u>

- Operating revenues increased \$36.6 million (or 10.9 percent) in fiscal year 2018-19 over fiscal year 2017-18. Operating revenues for the individual market and small business market increased by \$32.7 million and \$3.9 million, respectively. Individual market revenues were driven primarily by the year-over-year increase in premiums. However, this was partially offset by a reduction in the plan assessment fee for plan year 2019, which occurred midway through the fiscal year. In the small business market, the assessment fee remained at

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Management's Discussion and Analysis (Unaudited)(Continued)

June 30, 2019

- 5.2 percent of premiums and revenues were driven primarily by a 25 percent increase in enrollment over the prior fiscal year.
- Operating expenses increased \$55.9 million (or 16.6 percent) over the prior fiscal year to \$391.6 million. This was primarily driven by an increase in salaries, wages, and benefits of \$44.3 million over the prior fiscal year. The \$44.3 million increase was driven by increases for pensions, other post-employment benefits (OPEB), a union-negotiated 4 percent pay raise, 26 new positions, and a 2 percent increase in the employee benefit expenses.
- Covered California recognized an operating loss in fiscal year 2018-19 of \$20.2 million. After combining non-operating income of \$7.6 million, Covered California's net position decreased by \$12.6 million.
- Between fiscal years 2017-18 and 2018-19, Covered California's operating loss increased by \$19.3 million. The change in operational performance was driven by operating expenses growing at a faster rate (16.6 percent) than operating revenue (10.9 percent). The growth in operating expenses was primarily driven by increased personnel expenses, including the accrual of pension and other related retiree expense benefit accruals.
- The accounting change adjustment to net position in fiscal year 2017-18 was the result of implementing GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions* (OPEB). Pursuant to GASB 75, Covered California must recognize an expense and liability for the pre-funding of retiree healthcare. The state of California provides health care coverage on behalf of its retirees; therefore, it recognizes the expense and liability for this benefit. Additional information on OPEB is available in Note 5(b) and in the Required Supplementary Information.

Budgetary Legal Basis Compared to U.S. GAAP Basis

Covered California utilizes the modified accrual basis of accounting and current resources measurement focus to record and maintain its budgetary legal financial statements throughout the fiscal year.

The accrual basis of accounting, required by GAAP, cannot address the influence of the budget in a government's activities, and the need for ensuring that the government has enough resources available to continue providing services. Therefore, the modified accrual basis of accounting was established. This method of accounting blends the characteristics of accrual accounting with the concept of current available resources.

Under the modified accrual basis of accounting, revenues and other financial resource increments are recognized when they are susceptible to accrual. This means they are both measurable and available to finance expenditures in the current or budget period. Measurable means that the amount can be determined and available means the resources have already been received or will be received sufficiently soon after the fiscal year in order to pay liabilities of the current fiscal year. Expenditures are recognized when a fund liability is incurred (goods or services have been provided, including services on claims incurred in prior periods). Claims and judgments that do not require the use of current financial resources are not recognized when the liability is incurred; however, they are recognized in the future period when current financial resources are used for payment of the claims or judgments. In addition, assets are expensed in the budgetary period incurred using the modified accrual method and current resources focus. As such, depreciation expenses are not recorded in the budgetary legal financial statements.

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Management’s Discussion and Analysis (Unaudited)(Continued)

June 30, 2019

Similarly, prepaid items are reported as assets and the reported expenditure is incurred when consumed. Other items such as pension accruals, compensated absences, etc., are also not recorded in the budgetary legal financial statements prepared in accordance with the modified accrual method of accounting and current resources focus.

Covered California’s budgetary legal financial statements for operations financed by user fees focus on fiscal accountability rather than operational accountability. That is, they focus on reporting the flows and balances of current financial resources used to support Covered California activities in compliance with budgetary and other legal requirements, and the amounts available for appropriation rather than on operating results and financial position from an economic perspective. The table below provides a reconciliation of the two methods of accounting and measurement focuses for fiscal year 2018-19. Starting with the budgetary legal change in net position from Covered California’s budgetary Statement of Revenue, Expenses, and Change in Net Fund Resources, we reconcile to the net income presented in the U.S. GAAP accrual basis Statement of Revenue, Expenses, and Change in Net Position.

**Covered California
Reconciliation of 2018-2019 Change in Net Position**

	In millions
Budgetary legal change in net position	\$ 59.6
Pension expense	(14.2)
Other postemployment benefits expense	(40.6)
Capital asset purchases	18.0
Depreciation expense	(34.2)
Other GAAP adjustments, net	(1.2)
GAAP change in net position	\$ (12.6)

The three expense categories with the greatest impact on the GAAP financial statements that are not recorded in the budgetary legal financial statements are the accruals of pension cost (\$14.2 million), accruals for OPEB (\$40.6 million), and the depreciation of assets (\$34.2 million).

Currently Known Facts, Decisions or Conditions

California continues to enact state-level policies to mitigate federal actions that have contributed to market instability and uncertainty. Actions, effective for the 2020 plan year, include:

- Offering subsidies to many middle-income consumers who were previously ineligible for assistance
- Implementing a California individual mandate

It is anticipated that these policies will increase enrollment and improve the risk mix of the enrolled population. Improving the risk mix enhances consumer affordability.

In early 2020, the COVID-19 pandemic hit the United States. Since there are no known antivirals and vaccines at this time, the nation’s response has focused on social distancing, shelter-in-place orders, and personal hygiene. In turn, by mid-March, California’s economy was significantly impacted except for essential services. This has

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Management's Discussion and Analysis (Unaudited)(Continued)

June 30, 2019

resulted in an economic slowdown and extreme job losses. Early jobless claims for California totaled more than one million.

When an economic slow-down occurs, the nation's unemployment rate begins to rise and individuals either lose jobs, get furloughed, or recognize fewer work hours. In turn, many individuals who lose their jobs also lose their employer sponsored insurance (ESI). In most cases, the employer pays a sizable portion of the cost of coverage. Historically, for many of these individuals, options for securing alternate health care coverage was limited. However, with the passage of the ACA, new options for coverage have emerged. Both the expansion of Medicaid and the establishment of health exchanges have the potential to greatly modify historical healthcare coverage patterns during a recession. Based on the circumstances existing at this time, Covered California may experience increased enrollment as individuals lose employer sponsored insurance and seek coverage through the exchange, while some currently enrolled in Covered California may experience declines in income and subsequently enroll in Medi-Cal. In addition, gross premiums charged by participating health plans may rise year-over-year above normal trend, as health plans anticipate COVID-19 related costs. However, this may be offset by the deferral of elective medical procedures during the social distancing and shelter-in-place orders. It is anticipated that pent-up demand will materialize later, as individuals seek medical care following an easing of shelter-in-place orders and diminishing COVID-19 risk.

Covered California is currently reaching out to California residents that have not been aware of the recent changes in California law and to those with prior coverage that may have been impacted by COVID-19. Covered California announced on March 20th a new special-enrollment period due to the COVID crisis, more than 58,000 people signed up for coverage through Covered California during the first three weeks.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Statement of Net Position

June 30, 2019

	2019
Assets and Deferred Outflows	
Current assets:	
Cash and cash equivalents	\$ 467,067,920
Receivables:	
Enrollment fees (net of allowance for cancelled enrollments)	42,526,467
Other receivables	2,493,571
Total receivables	45,020,038
Other current assets	3,192,832
Total current assets	515,280,790
Noncurrent assets:	
Capital assets, net	157,214,729
Total assets	672,495,519
Deferred Outflows of Resources	
Deferred outflows of resources - pension	38,614,208
Deferred outflows of resources - OPEB	10,458,000
Total Deferred Outflows of Resources	49,072,208
Total assets and deferred outflows of resources	721,567,727
Liabilities and Deferred Inflows	
Current liabilities:	
Accounts payable	42,154,203
Accrued liabilities	345,630
Unearned revenue	12,104,657
Interfund loan payable	1,024,951
Compensated absences	5,242,056
Total current liabilities	60,871,497
Noncurrent liabilities:	
Compensated absences	3,301,665
Other liabilities	490,238
Interfund loan payable	16,312,049
Net OPEB liability	326,760,000
Net pension liability	162,432,133
Total noncurrent liabilities	509,296,085
Total liabilities	570,167,582
Deferred Inflows of Resources	
Deferred inflows of resources - pension	6,517,145
Deferred inflows of resources - OPEB	62,747,000
Total Deferred Inflows of Resources	69,264,145
Total liabilities and deferred inflows of resources	639,431,727
Net Position	
Investment in capital assets	157,214,729
Unrestricted (deficit)	(75,078,729)
Total net position	\$ 82,136,000

CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)

Statement of Revenues, Expenses, and Changes in Net Position
Year ended June 30, 2019

	2019
Operating revenues:	
Enrollment fees-individual	\$ 356,693,687
Enrollment fees-CCSB	14,734,380
Total operating revenues	371,428,067
Operating expenses:	
Salaries, wages, benefits	167,465,583
Operating expenses and equipment	33,210,374
Professional services	129,271,239
Enrollment assistance fees	19,929,841
Facilities operations	7,266,544
Communications	345,732
Depreciation expense	34,153,042
Total operating expenses	391,642,355
Operating loss	(20,214,288)
Nonoperating revenues and expenses:	
Interest income	7,791,406
Other expenses	(146,457)
Total nonoperating revenues and expenses	7,644,949
Change in net position	(12,569,339)
Total net position - beginning of year	94,705,339
Total net position – end of year	\$ 82,136,000

CALIFORNIA HEALTH BENEFIT EXCHANGE

(COVERED CALIFORNIA)

Statement of Cash Flows

Year ended June 30, 2019

	<u>2019</u>
Cash flows from operating activities:	
Receipts from enrollment fees	\$ 377,164,955
Payments to employees and for employee benefits	(111,615,422)
Payments to suppliers	<u>(180,053,960)</u>
Net cash provided by operating activities	<u>85,495,573</u>
Cash flows from noncapital financing activities:	
Other expenses	<u>(146,457)</u>
Net cash used in noncapital financing activities	<u>(146,457)</u>
Cash flows from capital and related financing activities:	
Acquisition of capital assets	<u>(11,559,758)</u>
Net cash used in capital and related financing activities	<u>(11,559,758)</u>
Cash flows from investing activities:	
Interest income	<u>6,952,249</u>
Net cash provided by investing activities	<u>6,952,249</u>
Net increase in cash and cash equivalents	80,741,607
Cash and cash equivalents – beginning of year	<u>386,326,313</u>
Cash and cash equivalents – end of year	<u>\$ 467,067,920</u>
Reconciliation of operating loss to net cash provided by operating activities:	
Operating loss	\$ (20,214,288)
Adjustments to reconcile operating loss to net cash provided by operating activities:	
Depreciation	34,153,042
Changes in assets and liabilities:	
(Increase) decrease in accounts receivable	(2,676,227)
(Increase) decrease in other assets	1,990,166
Changes in pension obligations	14,236,956
Changes in OPEB obligations	40,606,000
Increase (decrease) in accounts payable	8,001,419
Increase (decrease) in accrued liabilities	55,698
Increase (decrease) in unearned revenue	8,413,115
Increase (decrease) in compensated absences	951,507
Increase (decrease) in other liabilities	<u>(21,815)</u>
Net cash used in operating activities	<u>\$ 85,495,573</u>
Supplemental disclosure of non-cash activities:	
Capital asset purchases included in accounts payable	<u>\$ 6,392,475</u>

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements

June 30, 2019

(1) Summary of Significant Accounting Policies

(a) Organization

The California Health Benefit Exchange (Covered California) was created on September 30, 2010 as an independent public entity with the passage of Assembly Bill 1602, enacting the federal Patient Protection and Affordable Care Act (Affordable Care Act). Under the Affordable Care Act signed into law in March 2010, states were required to decide whether to create a state-based health insurance exchange or participate in the federal multistate health insurance exchange. The State of California (the State) elected to establish a state-based health insurance exchange. In 2010, State law was enacted to implement the provisions of the Affordable Care Act to reduce the number of uninsured Californians by creating an organized, transparent marketplace for Californians to purchase affordable, quality healthcare coverage offered in four categories, or tiers, each with a metal rating of Bronze, Silver, Gold, and Platinum.

Covered California is not a component unit of the State. Covered California is a related organization.

(b) Basis of Presentation

The financial statements are prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. Under this method, revenues are recorded when earned and expenses are recorded when the related liability is incurred.

(c) Revenue Recognition

Revenues are classified as operating or nonoperating in the accompanying Statement of Revenues, Expenses and Changes in Net Position. Operating revenues began in fiscal year 2013-14, and result from monthly enrollment fees assessed on health insurance companies for policies sold through the marketplace for the individual and Covered California for Small Business (CCSB) markets.

Effective January 2017, Covered California's assessment fee switched from a flat per-member-per-month fee to a percent assessment on total premiums paid.

For the fiscal year 18-19, in the individual market, Covered California charged the health insurance carriers a 4 percent assessment fee on total premiums paid for both medical and dental enrollees for the 2018 plan year (July to December) and 3.75 percent for the 2019 plan year (January to June).

For the fiscal year 18-19, in the CCSB market, Covered California charged the health insurance carriers a 5.2 percent fee on total premiums paid for both medical and dental enrollees.

Covered California recognizes individual and CCSB enrollment fee revenues when effectuated enrollment occurs and the fees are earned from the health insurance carriers. All revenues received that are not part of the ongoing operations, such as interest income, are classified as nonoperating revenues.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

(d) Cash and Cash Equivalents

Cash and cash equivalents represent cash deposited in the Surplus Money Investment Fund (SMIF) and cash on hand with the State Treasurer.

(e) Receivables

Receivables represent amounts owed from health insurance carriers for enrollment fees and small businesses for premiums in the amount of \$42.5 million, and amounts due from employees of \$221,316, and amounts due from the Surplus Money Investment Fund (SMIF) of \$2.3 million.

(f) Capital Assets

Capital assets are defined as assets which have a unit cost of \$5,000 or greater and a useful life of more than one year. Capital assets are stated at cost. Depreciation on equipment is calculated using the straight-line method over the estimated useful life ranging from 2 to 20 years. Depreciation on internally generated software and purchased software is calculated using the straight-line method over the estimated useful life of 10 and 5 years, respectively. When assets are retired or otherwise disposed of, the costs and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in the period of disposal. Amortization of leasehold improvements is computed using the straight-line method over the shorter of the lease term or the useful life.

In accordance with Governmental Accounting Standards Board (GASB) Statement No. 51, *Accounting and Reporting for Intangible Assets*, Covered California has recorded internally generated computer software that went live on October 1, 2013. Intangible assets are considered internally generated if they are created or produced by Covered California or an entity contracted by Covered California, or if they are acquired from a third party but require more than minimal incremental effort on the part of Covered California to begin to achieve their expected level of service capacity. The preliminary project stage was completed in June 2012. Application development costs incurred from July 1, 2018 through June 30, 2019 were \$16.4 million. Depreciation of the intangible assets began on October 1, 2013, and totaled \$32.6 million for fiscal year 2018-19.

(g) Accounts Payable

Accounts payable represents amounts owed by Covered California to third parties.

(h) Compensated Absences Payable

Vacation balances are accrued as a liability.

(i) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

(j) Pensions

Covered California has adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71, *Pension Transition for Contributions Made Subsequent to the Measurement Date*. GASB Statement No. 68 revises existing standards for measuring and reporting pension liabilities. This statement requires recognition of a liability equal to the net pension liability, which is measured as the total pension liability, less the amount of the pension plan's fiduciary net position. The total pension liability is determined based upon discounting projected benefit payments based on the benefit terms and legal agreements existing at the pension plan's fiscal year end. Projected benefit payments are required to be discounted using a single rate that reflects the expected rate of return on investments, to the extent that plan assets are available to pay benefits. This Statement requires that most changes in the net pension liability be included in pension expense in the period of the change.

For purpose of measuring the net pension liability, deferred outflows and inflows of resources related to pensions, and pension expense, information contained within Covered California has been determined on the same basis as it is reported by the California Public Employees' Retirement System (CalPERS) Financial Office and the State Controller's Office.

(k) Deferred Outflows of Resources and Deferred Inflows of Resources

Changes in net pension liability or net other postemployment benefits (OPEB) not included in pension expense or OPEB expense are reported as deferred outflows of resources or deferred inflows of resources. Employer contributions subsequent to the measurement date of the net pension liability or net OPEB liability are reported as deferred outflows of resources. Deferred outflows of resources and deferred inflows of resources also include the unamortized balances of: changes in assumptions, differences between expected and actual experience, and net differences between projected and actual earnings on investments.

(l) Other Post-Employment Benefits (OPEB)

During the year ended June 30, 2018, Covered California adopted GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. GASB Statement No. 75 revises existing standards for measuring and reporting other post-employment benefits (OPEB) liabilities, deferred outflows of resources, deferred inflows of resources, and expenses/expenditures related to OPEB. This statement replaced the requirements of GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions*.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

(2) Cash and Cash Equivalents

Cash and cash equivalents are held as cash on hand in pools and managed by the State Treasurer. They are not evidenced by securities. Interest income earned on outstanding cash balances is allocated among pool participants based on average daily cash balances.

	2019
State treasury	\$ 76,022,920
Surplus money investment fund (SMIF)	391,045,000
Total	\$ 467,067,920

As of June 30, 2019, the carrying value of deposits in the SMIF represents the fair value. The SMIF consists of the available cash of all special funds of the State which do not have investment authority of their own. Cash balances in excess of needs in any of these participating funds are invested by the State Treasurer. The Pooled Money Investment Board (PMIB) provides regulatory oversight over the State Treasurer's pooled investment program and is responsible for determining whether any cash balances of the participating funds are in excess of current needs and available for investment, or whether it is necessary to liquidate previous investments to meet current requirements. The PMIB is composed of the State Treasurer, as chairman; the State Controller; and the Director of Finance.

All of the resources of the SMIF are invested through the Pooled Money Investment Account (PMIA). By law, PMIA monies can be invested only in the following categories: U.S. Government securities; securities of federally sponsored agencies; domestic corporate bonds; interest-bearing time deposits in California banks, savings and loan associations, and credit unions; prime-rated commercial paper; repurchase and reverse repurchase agreements; security loans; banker's acceptances; negotiable certificates of deposits; and loans to various bond funds.

At June 30, 2019, the allocation of the deposits held by Covered California in the SMIF was estimated as follows:

	Covered California's Share of SMIF
U.S. Treasury Securities	\$ 191,352,818
Federal Agency Debt	82,049,076
Supranational Debentures	2,744,303
Bank Notes	2,227,646
Certificates of Deposit	66,736,576
Commercial Paper	25,018,789
Time Deposits	18,024,407
AB 55 and General Fund Loans	2,891,385
Total	\$ 391,045,000

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

The value of the deposits in the State Treasurer's pooled investment program, including the SMIF, is equal to the dollars deposited in the program. The fair value of the position in the program may be greater or less than the value of the deposits, with the difference representing the unrealized gain or loss. As of June 30, 2019, this difference was immaterial to the valuation of the deposits held by Covered California in the SMIF.

Covered California's share in the interest earnings of the PMIA is based on its ratio of dollar-day contributions to the total dollar-day investments of the PMIA. The overall return on investment for the PMIA was 2.266 percent for the year ended June 30, 2019.

Additional disclosures regarding investment risks, interest rate risk, credit risk, custodial credit risk and concentration of credit risk, are presented in the financial statements of the State of California for the year ended June 30, 2019.

(3) Capital Assets

Changes in capital assets for the year ended June 30, 2019 are as follows:

	<u>Balance July 1, 2018</u>	<u>Increases</u>	<u>Decreases</u>	<u>Balance June 30, 2019</u>
Depreciable assets-development costs:				
Internally developed software	\$279,064,221	\$ 16,413,133	\$ -	\$295,477,354
Hardware	23,266,933	-	-	23,266,933
Licenses and purchased software	42,033,108	-	-	42,033,108
Total depreciable assets development costs	<u>344,364,262</u>	<u>16,413,133</u>	<u>-</u>	<u>360,777,395</u>
Depreciable capital assets:				
Office furniture and equipment	8,374,673	1,437,253	-	9,811,926
Leasehold improvements	3,043,330	101,847	-	3,145,177
Total depreciable capital assets	<u>11,418,003</u>	<u>1,539,100</u>	<u>-</u>	<u>12,957,103</u>
Less accumulated depreciation:				
Asset development costs	(175,518,615)	(32,611,942)	-	(208,130,557)
Office furniture and equipment	(5,323,677)	(1,094,021)	-	(6,417,698)
Leasehold improvements	(1,524,435)	(447,079)	-	(1,971,514)
Total accumulated depreciation	<u>(182,366,727)</u>	<u>(34,153,042)</u>	<u>-</u>	<u>(216,519,769)</u>
Total capital assets, net	<u>\$173,415,538</u>	<u>\$ (16,200,809)</u>	<u>\$ -</u>	<u>\$157,214,729</u>

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

(4) Leases

Covered California leases office space for its headquarters and Service Centers under operating leases. The lease terms vary, with the oldest expiring April 30, 2026.

The future minimum lease payments under current operating leases as of June 30, 2019 are as follows:

For the year ending June 30:	
2020	\$ 5,581,405
2021	3,970,894
2022	3,265,020
2023	362,303
Thereafter	1,026,525

Rental expense for operating leases totaled \$6.7 million for the year ended June 30, 2019.

(5) Retirement Planning and Other Post-Employment Benefits

(a) Retirement Plan

Covered California adopted GASB 68 during the 2014-15 fiscal year. GASB 68 requires that the reported results pertain to liability and asset information within certain defined timeframes. For this report, the following timeframes are used:

Valuation date (VD)	June 30, 2017
Measurement date (MD)	June 30, 2018
Measurement period (MP)	July 1, 2017 to June 30, 2018

Plan Description, Benefits Provided, and Employees Covered

Covered California contributes to the Public Employees' Retirement Fund administered by the California Public Employees' Retirement System (CalPERS), an agent multiple-employer public employee defined benefit pension plan. Covered California has employees who are enrolled in the State Miscellaneous Plan (First Tier and Second Tier). CalPERS provides retirement benefits to plan members and beneficiaries. CalPERS acts as a common investment and administrative agent for participating public entities within the State and uses the accrual basis of accounting. Benefit provisions and all other requirements are established by state statute.

CalPERS issues a separate comprehensive annual financial report that includes financial statements and required supplementary information. CalPERS' annual financial report may be obtained by writing to the California Public Employees' Retirement System, Fiscal Services Division, P.O. Box 942703, Sacramento, California 94229 or by visiting the CalPERS web site at www.CalPERS.ca.gov.

Generally, full-time employees are eligible to participate as members of CalPERS and are eligible to retire at age 50 with at least five years of service or age 55 with at least ten years of service, depending on the plan selected by the employee. However, the Public Employees' Pension Reform Act, or

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

PEPRA, was passed in 2012 and went into effect on January 1, 2013. This new law changed the terms of the pension plan for state workers first hired after January 1, 2013. Annual retirement benefits are determined based on age at retirement, the length of membership service, and the amount of earnings based on the highest or last 12 or 36 consecutive months' average compensation. Healthcare and dental benefits may be provided to members depending on the date hired and the years of credited service of a member. If members are not fully vested, the healthcare and dental contributions will be prorated based on the years of service.

Contributions

Section 20814 (c) of the California Public Employees' Retirement Law (PERL) requires that the employer contribution rates for all public employers are determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. The total plan contributions are determined through the CalPERS' annual actuarial valuation process. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The employer is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. For the Miscellaneous Plan measurement period ended June 30, 2018, the active employee contribution rate is 8 percent to 10 percent of annual pay for Tier 1 and 3.75 percent of annual pay for Tier 2, and the employer's contribution rate is 29.396 percent of annual payroll for Tier 1 and for Tier 2. These rates reflect PERL Section 20683.2, which mandates that certain employees contribute more as of July 1, 2013. Furthermore, any reduction in employer contributions due to the increase in the employee contributions must be paid by the employer towards the unfunded liability. It is the responsibility of the employer to make necessary accounting adjustments to reflect the impact due to any employer-paid member contributions or situations where members are paying a portion of the employer contribution.

Discount Rate

In preparation for implementing GASB 68, CalPERS prepared the GASB 68 Accounting Valuation Reports (AVRs) for the State of California for the eight plans (including the State Miscellaneous Plan) in which the State participates. CalPERS utilized a discount rate of 7.15 percent, which includes the plans' administrative expenses.

Pension Liabilities, Pension Expense, and Deferred Outflows and Deferred Inflows of Resources Related to Pensions

The State Controller's Office (SCO) used a calculated percentage based on Covered California's share of the pensionable compensation to the State's total pensionable compensation amounts for the State Miscellaneous Plan, to provide Covered California's net pension liability and related GASB 68 accounting elements. Covered California's calculated percentage was 0.517062 percent for the State Miscellaneous Plan. Covered California's net pension liability for the State Miscellaneous Plan was \$176.0 million at the beginning of the measurement period (MP) and \$162.4 million at the end of the MP.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

As of the start of the measurement period, July 1, 2017, the net pension liability was \$176,047,944.

For the measurement period, June 30, 2018 (the measurement date), Covered California incurred a non-cash pension expense of \$34,778,237.

As of the measurement date of June 30, 2018, Covered California had deferred outflows and deferred inflows of resources related to pensions as follows:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Pension Contributions Subsequent to Measurement Date	\$ 20,541,282	\$ -
Difference Between Expected and Actual Experiences	1,742,617	(1,131,655)
Change in Assumptions	14,652,250	(5,385,490)
Net Difference In Projected and Actual Earnings on Pension Plan Investment	1,678,059	-
Total	\$ 38,614,208	\$ (6,517,145)

Exclusive of deferred outflows related to payments after the measurement date, the net amount of deferred outflows (inflows) of resources related to pensions will be recognized in future pension expense as follows:

Measurement Period ended June 30:	Deferred Outflows/(Inflows) of Resources
2019	\$ 10,550,526
2020	6,920,236
2021	(4,851,995)
2022	(1,062,986)
Total	\$ 11,555,781

Actuarial Methods and Assumptions Used to Determine Total Pension Liability

The total pension liability was based on an actuarial valuation as of June 30, 2017, rolled forward to June 30, 2018, based on the following actuarial methods and assumptions:

Actuarial Cost Method: Entry Age Normal in accordance with the requirements of GASB Statement No. 68

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

Amortization Method/Period:	The 2016 CalPERS Actuarial Amortization Policy specifies that all changes in liability due to plan amendments (other than golden handshakes which are amortized over 5 years), changes in actuarial assumptions, or changes in actuarial methodology are amortized separately over a 20-year period with a 5 year ramp up at the beginning and a 5 year ramp down at the end of the amortization period. Commencing with the 2014 valuation, all new gains or losses are tracked and the net unamortized gain or loss is amortized over a fixed 30-year period with a 5 year ramp up at the beginning and a 5 year ramp down at the end of the amortization period. Also, if a plan's accrued liability exceeds the actuarial value of assets, the annual contribution with respect to the total unfunded liability may not be less than the amount produced by a 30-year amortization of the unfunded liability. Finally, all plans are subject to a minimum employer contribution rate equal to the employer normal cost plus a 30-year amortization or surplus, if any.
Asset Valuation Method:	Market Value of Assets
Inflation:	2.50%
Salary Increases:	Varies by entry age and service
Payroll Growth:	2.75%
Investment Rate of Return:	7.15%
Retirement Age:	The probabilities of retirement are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015.
Mortality Rate Table:	The probabilities of mortality are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015. Pre-retirement and post-retirement mortality rates include 15 years of projected mortality improvement using Scale 90% of scale MP 2016 published by the Society of Actuaries.
Post Retirement Benefit Increase:	Contract cost of living adjustment up to 2.00 percent until purchasing power protection allowance floor on purchasing power applies, 2.50 percent thereafter.

The Mortality Rate Table used was developed based on CalPERS specific data. The table includes 15 years of mortality improvements using Society of Actuaries Scale 90% of scale MP 2016. For more details on the Mortality Rate Table, please refer to the December 2017 experience study report (based on CalPERS demographic data from 1997 to 2015).

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

All other actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period from 1997 to 2015, including updates to salary increase, mortality and retirement rates. The Experience Study report can be obtained at the CalPERS website under Forms and Publications.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS' staff took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11+ years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the rounded single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equal to the single equivalent rate calculated above and adjusted to account for assumed administrative expenses.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation used to measure the total pension liability. An expected inflation rate of 2.00 percent was used for real return years 1-10. For real return years 11+, an inflation rate of 2.92 percent was used.

Asset Class	Current Target Allocation	Real Return Years 1-10	Real Return Years 11+
Global equity	50.00%	4.80%	5.98%
Fixed income	28.00%	1.00%	2.62%
Inflation assets	-	0.77%	1.81%
Private equity	8.00%	6.30%	7.23%
Real assets	13.00%	3.75%	4.93%
Liquidity	1.00%	-	(0.92%)
Total	<u>100.00%</u>		

Change in Assumption

In 2018, demographic assumptions and inflation rate were changed in accordance with the CalPERS Experience Study and Review of Assumptions December 2017. There were no changes to the discount rate.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of Covered California as of June 30, 2018, calculated using the discount rate of 7.15 percent, as well as what the pension liability would be if it were calculated using a discount rate that is 1 percentage-point lower (6.15 percent) or 1 percentage-point higher (8.15 percent) than the current rate:

	Discount Rate -1% (6.15%)	Current Discount Rate (7.15%)	Discount Rate + 1% (8.15%)
Miscellaneous Plan	\$232,865,899	\$162,432,133	\$103,407,464

Pension Plan Fiduciary Net Position

Each plan’s fiduciary net position disclosed in the accounting valuation report provided by CalPERS may differ from the plan’s assets reported in the funding actuarial valuation report due to several reasons; the accounting valuation report must keep items such as deficiency reserves and fiduciary self-insurance included as assets. These amounts are excluded for rate setting purposes in the funding actuarial valuation report.

(b) Other Post-Employment Benefits

Covered California adopted GASB Statement No. 75, *Accounting and Financial Reporting for Post-Employment Benefits Other Than Pensions* (OPEB) during the 2017-18 fiscal year. GASB 75 requires that the reported results pertain to liability and asset information within certain defined timeframes. For this report, the following timeframes were used:

Valuation date (VD)	June 30, 2018
Measurement date (MD)	June 30, 2018
Measurement period (MP)	July 1, 2017 to June 30, 2018

Plan Description, Benefits Provided, and Employees Covered

Postretirement healthcare benefits are also provided to Covered California retirees through the programs sponsored by the State as administered by CalPERS and the California Department of Human Resources (CalHR). As the postretirement healthcare plan is sponsored by the State, it is considered a single-employer plan. Prior to FY17-18, the total other post-employment benefits (OPEB) actuarial accrued liability was reported at the State level.

Healthcare and dental benefits may be provided to members depending on the date hired and the member’s years of credited service. Postretirement health benefits include medical, prescription drug, and dental benefits and were previously funded on a pay-as-you-go basis. Effective July 1, 2018 (FY18-19), both the employer and the employee are pre-funding OPEB. Employer contributions for health premiums during fiscal year 2018-19 maintained the 100/90 percent contribution formula established by Government Code. Under this formula, the State uses 100 percent of the weighted

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

average premiums of the four largest health benefit plans in order to calculate the maximum amount the State will contribute toward the retiree's health benefits. The State also contributes 90 percent of the weighted average excess of the two-party or family premium over the single premium for the health benefits of each of the retiree's dependents. The retiree is responsible for paying all health benefit plan costs that exceed the average of the four largest benefit plans. The monthly contribution maximums are \$725 for a single enrollee, \$1,377 for an enrollee and one dependent, and \$1,766 for an enrollee and two or more dependents. Dental premiums vary by plan and number of dependents. The contribution formulas are subject to approval and amendment by the legislature of the State. The actual amount of the contribution varies by employee type. If members are not fully vested, the healthcare and dental contributions will be prorated based on the years of service.

Contributions

Covered California paid approximately \$14.3 million for postretirement health and dental benefits for retired members for the year ended June 30, 2019. For the measurement date ended June 30, 2018, Covered California's cash contributions were approximately \$13.9 million in total payments, which were recognized as a reduction to the OPEB liability.

Net OPEB Liability

Covered California's net OPEB liability was measured as of June 30, 2018 and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation dated June 30, 2018, based on the following actuarial methods and assumptions:

Valuation Date:	June 30, 2018
Measurement Date:	June 30, 2018
Actuarial Cost Method:	Entry age normal cost in accordance with the requirements of GASB Statement No. 75
Actuarial Valuation Method:	Market value of assets
Actuarial Assumptions:	
Discount rate	7.00%
Inflation	2.50%
Salary increases	Varies by entry age and service
Investment rate of return	7.00%
Mortality rate	The probabilities of mortality are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015. Mortality rates include 15 years of projected mortality improvements using

**CALIFORNIA HEALTH BENEFIT EXCHANGE
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Notes to Financial Statements (Continued)

June 30, 2019

Scale 90% of scale MP 2016 published by the Society of Actuaries

Pre-retirement turnover	The pre-retirement turnover information was derived from data collected during 1997 to 2015 CalPERS Experience Study dated December 2017. The Experience Study Report may be accessed on the CalPERS website www.calpers.ca.gov under Forms and Publications.
Healthcare trend rates	The 2019 trend rates are based on actual premium increases from calendar 2018 to 2019. The PPO per capita claim cost is assumed to be 5.0% for Pre-Medicare costs and 4.0% for Post-Medicare costs. For 2020 and beyond an initial trend rate of 7.5% for Pre-Medicare costs decreasing over the next six years until the ultimate rate of 4.5% is reached. For Post-Medicare costs, the trend rate is 8.0%, decreasing to 4.5% over the next seven years.
Retirement age	The probabilities of retirement are based on the 2017 CalPERS Experience Study for the period from 1997 to 2015.

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of OPEB plan investment expenses and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Current Target Allocation	Real Return Years 1-10	Real Return Years 11+
Global Equity	59.00%	4.80%	5.98%
Fixed Income	25.00%	1.10%	2.62%
Treasury Inflation-Protected Securities	5.00%	0.25%	1.46%
Real Estate Investment Trusts (REITs)	8.00%	3.50%	5.00%
Commodities	3.00%	1.50%	2.87%
Total	100.00%		

Discount Rate

The discount rate used to measure the total OPEB liability was 7.00 percent. The projection of cash flows used to determine the discount rate assumed that Agency contributions will be made at rates equal to the actuarially determined contribution rates. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be available to make all projected OPEB payments for current active and inactive employees and beneficiaries. Therefore, the long-term expected rate of return on

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

Changes in Assumptions

In 2018, demographic assumptions and inflation rate were changed in accordance with the CalPERS Experience Study and Review of Assumptions December 2017. The discount and interest rates were decreased from 7.28 percent to 7.00 percent. The inflation rate was decreased from 2.75 percent to 2.5 percent.

Changes in the OPEB Liability

The changes in the net OPEB liability are as follows:

	Increase (Decrease)		
	Total OPEB Liability	Plan Fiduciary Net Position	Net OPEB Liability (Asset)
Balance at June 30, 2017	\$ 308,151,000	\$ 3,000	308,148,000
Change in the year:			
Service cost	12,441,000	-	12,441,000
Interest on total OPEB liability	13,921,000	-	13,921,000
Difference between expected and actual experience	(28,300,000)	-	(28,300,000)
Employer contributions	575,000	8,529,000	(7,954,000)
Changes of assumptions	(12,877,000)	-	(12,877,000)
Benefit payments	(8,529,000)	(8,529,000)	-
Proportionate Share Change and Allocation Basis Adjustment	41,380,000	(3,000)	41,383,000
Other	-	2,000	(2,000)
Net changes	18,611,000	(1,000)	18,612,000
Balance at June 30, 2018	\$ 326,762,000	\$ 2,000	\$ 326,760,000

Sensitivity of the Net OPEB Liability to Changes in the Discount Rate

The following presents the net OPEB liability of Covered California as of June 30, 2018, calculated using the discount rate of 7.00 percent, as well as what the net OPEB liability would be if it were calculated using a discount rate that is 1 percentage-point lower (6.00 percent) or 1 percentage-point higher (8.00 percent) than the current rate:

Discount Rate -1% (6.00%)	Current Discount Rate (7.00%)	Discount Rate + 1% (8.00%)
\$385,448,804	\$326,760,000	\$279,930,535

**CALIFORNIA HEALTH BENEFIT EXCHANGE
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Notes to Financial Statements (Continued)

June 30, 2019

Sensitivity of the Net OPEB Liability to Changes in the Health Care Trend Rates

The following presents the net OPEB liability of Covered California as of June 30, 2018, calculated using health care cost rates that are 1 percentage-point lower or 1 percentage-point higher than the current rate:

Health Cost Trend Rate - 1%	Current Health Cost Trend Rate	Health Cost Trend Rate + 1%
\$285,029,840	\$326,760,000	\$380,216,620

OPEB Plan Fiduciary Net Position

CalPERS issues a separate comprehensive annual financial report that includes financial statements and required supplementary information. CalPERS' annual financial report may be obtained by writing to the California Public Employees' Retirement System, Fiscal Services Division, P.O. Box 942703, Sacramento, California 94229 or by visiting the CalPERS web site at www.CalPERS.ca.gov.

OPEB Expense and Deferred Outflows and Deferred Inflows of Resources Related to OPEB

The State Controller's Office (SCO) used the total amount of Covered California OPEB contributions as a proportion of the State's total contributions for each bargaining unit or valuation group, to provide Covered California's net OPEB liability and related GASB 75 accounting elements.

For the measurement period, June 30, 2018 (the measurement date), Covered California incurred a non-cash OPEB expense of \$50,537,000.

As of the measurement date of June 30, 2018, Covered California had deferred outflows and deferred inflows of resources related to pensions as follows:

	Deferred Outflows of Resources	Deferred Inflows of Resources
OPEB Contributions Subsequent to Measurement Date	\$ 9,931,000	\$ -
Change of Assumptions	-	(38,261,000)
Difference Between Expected and Actual Experiences	-	(24,455,000)
Difference Between Expected and Actual Contributions	527,000	(31,000)
Total	\$ 10,458,000	\$ (62,747,000)

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

Exclusive of deferred outflows related to payments after the measurement date, the net amount of deferred outflows (inflows) of resources related to OPEB will be recognized in future pension expense as follows:

Measurement Period ended June 30:	Deferred Outflows/(Inflows) of Resources
2019	\$ (10,907,000)
2020	(10,906,000)
2021	(10,906,000)
2022	(10,906,000)
Thereafter	(18,595,000)
Total	<u>\$ (62,220,000)</u>

The actuarial valuation report for OPEB can be obtained by writing to the Office of the State Controller, P.O. Box 942850, Sacramento, California 94250 or by visiting the State Controller’s website at www.SCO.ca.gov.

(6) Commitments and Contingencies

As of June 30, 2019, Covered California has outstanding commitments of \$52.9 million related primarily to information technology projects.

(7) Risk Management

Covered California is self-insured through the State Department of General Services (DGS) Office of Risk and Insurance Management (ORIM) for risks of employee errors and omissions, business interruption, and comprehensive insurance. The ORIM provides risk management and insurance services to state and other public entities on an ongoing or project-specific basis. There have been no significant reductions in insurance coverage from the prior year. In addition, no insurance settlement in the last three years has exceeded insurance coverage. All claims are on a “pay-as-you-go” basis.

Liabilities for workers’ compensation costs are accrued based on estimates derived from the State Compensation Insurance Fund. This estimate is based on actuarial reviews of employee workers’ compensation program and includes indemnity payments, compensation benefits, and leave benefits. The liability for workers’ compensation is not material to the financial statements as a whole.

(8) Subsequent Events

In December 2019, an outbreak of a novel strain of coronavirus (COVID-19) originated in China, and has since spread to a number of other countries, including the U.S. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic. In addition, several states in the U.S., including California, have declared a state of emergency.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Notes to Financial Statements (Continued)

June 30, 2019

Potential impacts to the Covered California's future revenues include disruptions or restrictions on the Agency's current employees' ability to work. Any of the foregoing could negatively impact revenues and the Agency currently cannot anticipate all of the ways in which this health epidemic, COVID-19 could adversely impact the government agency. Although the Agency is continuing to monitor and assess the effects of the COVID-19 pandemic on the government agency, the ultimate impact of the COVID-19 outbreak or a similar health epidemic is highly uncertain and subject to change.

Covered California has evaluated all events through May 18, 2020, and noted no other items requiring disclosure in these financial statements.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Required Supplementary Information

June 30, 2019

**SCHEDULE OF COVERED CALIFORNIA'S PROPORTIONATE SHARE OF THE NET PENSION
LIABILITY**

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Covered California's Proportion of the Net Pension Liability	0.224583%	0.428616%	0.500055%	0.481857%	0.517062%
Covered California's Proportionate Share of the Net Pension Liability	\$ 53,473,665	\$ 121,049,500	\$ 165,589,315	\$ 176,047,944	\$ 162,432,133
Covered California's Covered Payroll	\$ 22,502,642	\$ 45,608,536	\$ 55,957,084	\$ 55,854,234	\$ 63,362,515
Covered California's Proportionate Share of the Net Pension Liability as a Percentage of its Covered Payroll	237.63%	265.41%	295.92%	315.19%	256.35%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	74.17%	70.68%	66.81%	66.42%	71.83%

(1) Amounts presented were determined as of June 30th of the prior fiscal year.

(2) Data is being accumulated annually to present 10 years of the reported information.

Notes to Schedule

Benefit Changes: The figures above do not include any liability impact that may have resulted from plan changes which occurred after June 30, 2017. This applied to voluntary benefit changes as well as any offers of Two Years Additional Service Credit (a.k.a Golden Handshakes).

Changes of Assumptions: In 2018, demographic assumptions and inflation rates were changed in accordance with the CalPERS Experience Study and Review of Actuarial Assumptions December 2017. There were no changes in the discount rate. In 2017, the discount rate was reduced from 7.65 percent to 7.15 percent. In 2016, there were no changes. In 2015, amounts reported reflect an adjustment of the discount rate from 7.5 percent (net of administrative expense) to 7.65 percent (without a reduction for pension plan administrative expense). In 2014, amounts reported were based on the 7.5 percent discount rate.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Required Supplementary Information (Continued)

June 30, 2019

SCHEDULE OF PLAN CONTRIBUTIONS - PENSION

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Actuarially Determined Contribution	\$ 11,090,990	\$ 14,066,553	\$ 14,920,905	\$ 35,345,764	\$ 20,541,282
Contribution in Relation to the Actuarially Determined Contribution	<u>(11,090,990)</u>	<u>(14,066,553)</u>	<u>(14,920,905)</u>	<u>(35,345,764)</u>	<u>(20,541,282)</u>
Contribution Deficiency (Excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
 Covered Payroll	 \$ 22,506,125	 \$ 45,608,536	 \$ 55,957,084	 \$ 55,854,234	 \$ 63,362,515
 Contributions as a Percentage of Covered-Employee Payroll	 49.28%	 30.84%	 26.66%	 63.28%	 32.42%

Notes to Schedule:

Valuation Date: June 30, 2016

Methods and assumptions used to determine contribution rates:

Actuarial cost method	Entry age normal
Amortization method/period	Level percent of payroll
Asset valuation method	Market value of assets
Inflation	2.75%
Payroll growth	3.00%
Investment rate of return	7.375% net of pension investment and administrative expenses, including inflation

Retirement age: The probabilities of retirement are based on the 2014 CalPERS Experience Study for the period 1997-2011.

Mortality: The probabilities of mortality are based on the 2014 CalPERS Experience Study for the period 1997-2011. Pre-retirement and post-retirement mortality rates include 20 years of projected mortality improvement using Scale BB published by the Society of Actuaries.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Required Supplementary Information (Continued)

June 30, 2019

SCHEDULE OF CHANGES IN THE NET OPEB LIABILITY AND RELATED RATIOS

	2018	2019
Total OPEB Liability		
Service cost	\$ 13,400,000	\$ 12,441,000
Interest on the total OPEB liability	11,022,000	13,921,000
Changes in benefit terms	-	-
Difference between expected and actual experience	-	(28,300,000)
Employer contributions	-	575,000
Changes in assumptions	(32,107,000)	(12,877,000)
Benefit payments	(7,060,000)	(8,529,000)
Proportionate Share Change and Allocation Basis Adjustment	-	41,380,000
Net change in total OPEB liability	(14,745,000)	18,611,000
Total OPEB liability - beginning	322,896,000	308,151,000
Total OPEB liability - ending (a)	308,151,000	326,762,000
 Plan Fiduciary Net Position		
Contribution - employer	7,063,000	8,529,000
Net investment income	-	-
Benefit payments	(7,060,000)	(8,529,000)
Administrative expense	-	-
Proportionate Share Change and Allocation Basis Adjustment	-	(3,000)
Other	-	2,000
Net change in plan fiduciary net position	3,000	(1,000)
Plan fiduciary net position - beginning	-	3,000
Plan fiduciary net position - ending (b)	3,000	2,000
 Net OPEB Liability/(Assets) - ending (a) - (b)	\$ 308,148,000	\$ 326,760,000
 Plan fiduciary net position as a percentage of the total OPEB liability	0.00%	0.00%
 Covered-employee payroll	\$ 55,854,234	\$ 85,878,598
 Net OPEB liability as a percentage of covered-employee payroll	551.70%	380.49%

(1) Historical information is required only for the measurement periods for which GASB 75 is applicable. Fiscal Year 2018 was the first year of implementation. Future years' information will be displayed up to 10 years as information becomes available.

Notes to Schedule:

Changes in assumptions: In 2018, demographic assumptions were changed in accordance with the CalPERS Experience Study and Review of Assumptions of December 2017. The discount rate and interest rates were decreased from 7.28 percent to 7.00 percent. The inflation rate was decreased from 2.75 percent to 2.50 percent.

**CALIFORNIA HEALTH BENEFIT EXCHANGE
(COVERED CALIFORNIA)**

Required Supplementary Information (Continued)

June 30, 2019

SCHEDULE OF CONTRIBUTIONS – OPEB

	2018	2019
Actuarially Determined Contribution	\$ 7,401,000	\$ 9,931,000
Contribution in Relation to the Actuarially Determined Contributions	(7,401,000)	(9,931,000)
Contribution Deficiency (Excess)	\$ -	\$ -
Covered-employee payroll	\$ 55,854,234	\$ 85,878,598
Contributions as a percentage of covered-employee payroll	13.25%	11.56%

(1) Historical information is required only for the measurement periods for which GASB 75 is applicable. Fiscal Year 2018 was the first year of implementation. Future years' information will be displayed up to 10 years as information becomes available.

Notes to Schedule:

Actuarial methods and assumptions used to set the actuarially determined contribution for Fiscal Year were from Actuarial Valuation dated

Methods and assumptions used to determine contributions:

Actuarial Cost Method	Entry age normal cost, level percent of pay
Actuarial Valuation Method	Market value of assets
Inflation	2.50%
Payroll Growth	2.75%
Investment Rate of Return	7.00%
Healthcare Cost-Trend Rates	Trend rates are based on actual premium increases from calendar 2018 and 2019. The PPO per capital claim costs is assumed to be 5.0% for Pre-Medicare costs and 4.0% for Post-Medicare costs. For 2020 and beyond an initial trend rate of 7.5% for Pre-Medicare costs decreasing over the next six years until the ultimate rate of 4.5% is reached. For Post-Medicare costs, the trend rate is 8.0%, decreasing to 4.5% over the next seven years.
Mortality	The probabilities of mortality are based on the 2017 CalPERS Experience Study from 1997 to 2015. Pre-retirement and post-retirement mortality rates include 15 years of projected mortality improvement using Scale 90% of scale MP 2016 published by the Society of Actuaries.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors
California Health Benefit Exchange
Sacramento, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the California Health Benefit Exchange (Covered California) as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Covered California's basic financial statements, and have issued our report thereon dated May 18, 2020.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Covered California's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Covered California's internal control. Accordingly, we do not express an opinion on the effectiveness of Covered California's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was solely for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. We did identify the following deficiency in internal control, described in the accompanying schedule of findings that we consider to be a significant deficiency: 2019-001.



To the Board of Directors
California Health Benefit Exchange
Sacramento, California

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Covered California's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed the following instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*:

Compensated Absences Calculations

As a result of our audit procedures over compensated absences, two exceptions were identified in the leave balances used to calculate the ending balances of compensated absences as of June 30, 2019. It was then further identified that the discrepancy was due to a difference between when the dates that final year-end transactions were recorded in the Management Information Retrieval System (MIRS) and when the MIRS report was generated for use in the compensated absences liability calculation. We determined that none of the exceptions materially affected the financial statements. We recommend that Covered California perform additional review procedures over the inputs used in the calculation of compensated absences.

Management's Response: Covered California continues to improve its processes related to GAAP reporting. To ensure the compensated absences liability calculation is based on the most current leave balances, an updated report from the Management Information Retrieval System (MIRS) will be obtained and reviewed before the final liability calculation is booked to the trial balance. All leave balance transactions will be properly captured by ensuring the most recently generated report is used for the compensated absences liability calculation.

Covered California's Response to Findings

Covered California's response to the findings identified in our audit was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Lance, Solt & Loughard, LLP". The signature is written in a cursive, flowing style.

Sacramento, California
May 18, 2020



To the Board of Directors
California Health Benefit Exchange
Sacramento, California

SCHEDULE OF FINDINGS

Reference Number: 2019-001 – FISCAL Implementation: Bank reconciliations, related receivables, expenses, and related accounts payable (Significant Deficiency)

Condition:

As a result of our audit procedures over Covered California’s bank reconciliations and confirmation of cash balances, an exception was identified between Covered California’s reported cash balance and the State Controller’s Office’s (SCO) records. Cash receipts collected by Covered California were remitted to the SCO, were recorded in the previous CALSTARS accounting software, but were not successfully recorded in the newly implemented FISCAL accounting software. Due to the recording of Covered California’s ‘Covered California for Small Business’ (CCSB) revenue at gross rather than net, when cash receipts are collected and applied to customer accounts by Covered California, an expense is then recognized for any pass-through payables due to third parties. This omission of unapplied cash caused understatement in cash and overstatement of receivables. In addition, the expense related to pass-through payables was not identified or recognized, causing an understatement of both expenses and accounts payable.

Criteria:

Covered California should ensure that cash balances reported in the trial balance to be audited have been reconciled accurately.

Cause of Condition:

Due to the transition away from CALSTARS, implementation of FISCAL and timing of the transaction there was a lapse in the accurate completion of the bank reconciliation and related expense that was incurred once cash receipts were properly applied.

Effect or Potential Effect of Condition:

Cash was understated by \$11,800,000 and receivables overstated by the same amount. Due to the nature of the operations of Covered California, accounts payables and operating expenses were both understated by \$11,100,000.

Recommendation:

We recommend that bank reconciliation should be performed accurately and compared with SCO reported cash balances to ensure that all cash balances are properly recorded.

Management’s Response and Corrective Action:

Covered California concurs with the finding and the recommendation. Covered California continues to implement corrective actions to ensure reported cash balances are properly reconciled to the State Controller’s Office (SCO). Corrective actions include: improvements in the year-end close process to verify that all cash receipts collected and remitted to SCO are properly recorded or accrued in the Financial Information System for California (FISCAL), and to ensure bank reconciliations are accurate, timely and in agreement with SCO records.